

2019 EDITION

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Cooperation with Engineering Industry

Federation of Estonian Engineering Industry is a non-profit organization with members as machine building and metal companies and different education organizations. Our members differ from Estonian biggest and experienced companies to small and flexible companies. The association includes all Estonian major educational organizations in the field of Engineering.

Objectives of Federation of Estonian Engineering Industry:

- compilation and implementation of machine building and metalworking sector strategies;
- development of foreign relations;
- cooperation between companies and education systems;
- supporting cooperation between the companies and R&D centres/universities/vocational schools;
- improving labour force conditions in the field of machine building and metalworking;
- collection and distribution of field specific materials.

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www.industryestonia.com



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Merrem

Merrem  Tööstusplast

Tööstusplast OÜ

**WEB**

www.tplast.ee

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**YEAR ESTABLISHED**

1996

**NO. OF EMPLOYEES**

< 50 employees

**REVENUE**

< 5mil

**EXPORT %**

20% export

**REGISTRY CODE**

10124269

COMPANY DESCRIPTION

Merrem Plastics Group is one of the leading distributor and machinists of engineering plastics in Europe. Our team of over 120 employees services more than 7000 customers across the continent in all segments of industrial activities. We offer a comprehensive network of service centers in Estonia, Latvia, Netherland and Germany and inventories with an extensive product range including PEEK, PI, PA,PTFE, POM, UHMW-PE, composites and many more.

Industries we serve: Chemical, metal, pulp & paper, electronic, off-shore, agricultural, food processing, marine, mining.

We offer complete range of plastics sheets, rods, profiles, blocks, processed products and tehncial rubber. Our modern technology allows us to offer you a wide range of plastics parts. Be it a prototype, single copy or series of products. With over 100 CNC machines and robots, we warrant quick delivery times, excellent service and competitive prices.

INDUSTRIES

- Apparatus engineering
- Mechanical engineering
- Railway and ral vechicles industry
- Shipbuilding industry
- Special purpose machinery manufacturing
- Telecommunication industry

SERVICES

- **Manufacture of other plastic products (NACE 2229)**

TECHNOLOGIES

- Turning
- Milling
- 5-axis milling machines
- Sawing

MATERIALS

- Thermoplastics
- Acrylic (PMMA)
- High performance plastic
- Elastomers
- Silocone (LSR)
- Glass fibre-reinforced plastic
- Carbon fibre-reinforced plastic
- ESD/ Antistatic plastics
- Fluor plastics
- Polyurethane (PUR)
- Composites
- Wear resistant industrial plastics
- Transparent plastics
- PVC strip curtains
- Construction plastics

Norcar-BSB Eesti AS



WEB

www.norcar.ee



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YEAR ESTABLISHED

1994



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 5mil



EXPORT %

78% export



REGISTRY CODE

10433651

COMPANY DESCRIPTION

The company's main productions are tractors body components and agricultural equipment. Our prefabricated compiled details are used to make miniloaders Norcar and feeding tractors Minkomatic. At the same time we also produce a variety of mechanical engineering components and nodes (cylinders, oil tanks, variable size hatch latch).

INDUSTRIES

→ Mechanical engineering

SERVICES

- Machining (NACE 2562)
- Painting and glazing (NACE 4334)
- Manufacture of metal structures and parts of structures (NACE 2511)
- Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)
- Manufacture of agricultural and forestry machinery (NACE 2830)
- Treatment and coating of metals (NACE 2561)
- Wholesale of other machinery and equipment (NACE 4669)

RESOURCES

Machines

- CNC freespink, Primero KM-150 Z spind.50; Max D 500
- Doosan Puma 2100 MS → Hamba-freespink 53A80H
- Plasmapink HS 3001 → Lintsaag Amada HFA-250
- Giljotiin → Keevitusrobot ABB
- Painutuspink AMADA → Fronius käsikeevitus seadmed
- HFE M2 220/3 → Haaveldamise sead
- Manuaaltreipink GC526J D → Värvimisseade GRACO

TECHNOLOGIES

- Turning → Inert gas shielded arc welding (MIG/MAG)
- Milling
- Plasma fusion cutting → Inert gas shielded arc welding (TIG)
- Drilling / threading / tapping → Robot welding
- Sawing → Welded constructions (weldments)
- Deep-hole drilling → Shot blasting
- Bending / folding

MATERIALS

- Structural steel → Aluminium and aluminium alloys
- Stainless steel (rust-proof V2A) → Copper-zinc alloys (brass)
- Stainless steel (rust-proof V4A) → Copper and copper alloys

Radius Machining OÜ



WEB

www.radius.ee



ADDRESS

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YEAR ESTABLISHED

2005



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 10mil



EXPORT %

50% export



REGISTRY CODE

11117403

COMPANY DESCRIPTION

Radius Machining OÜ is one of the leading metal and plastics CNC components machining company in Estonia. We are longterm partners for our customers who are in assembly, automotive, medical, industrial kitchens, furniture etc. sectors. We export 50% of our production to Scandinavia and further. Radius Machining supports customers with bufferstock service to help lower stock costs and fasten up delivery times.

INDUSTRIES

- Aerospace and aviation
- Automotive and vehicle construction
- Building, agricultural and forestry machinery manufacturing
- Furniture industry
- Hydraulic and pneumatic industry
- Machine tool manufacturing
- Medical technology
- Military engineering

SERVICES

- **Machining (NACE 2562)**
- **Wholesale of other machinery and equipment (NACE 4669)**

RESOURCES

Machines

- HAAS VF-4SS
- HAAS VM-3
- Haas VF2-ss
- MAZAK QT 250 MSY
- MAZAK QT200SL
- etc. (total 18 machining centers)

Software

- Monitor
- MasterCAM
- SolidEdge
- SolidWorks

TECHNOLOGIES

- Turning
- Mechanical assembly
- Pipe bending

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys
- Copper and copper alloys
- High performance plastic

CERTIFICATES

- ISO 9001:2015
- ISO 14001
- DIN EN 1090

AQ Lasertool OÜ



WEB

aqq.se/en/lasertool



ADDRESS

Lagre tee 2 Audru vald
Pärnu maakond
88311 Estonia



KEY CONTACTS

Rein Volt

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info-lte@aqq.se
+372 445 9580



YEAR ESTABLISHED

2003



NO. OF EMPLOYEES

< 500 employees



REVENUE

< 40mil



EXPORT %

95% export



REGISTRY CODE

10930852

COMPANY DESCRIPTION

The business concept of AQ Lasertool OÜ is mainly focused on two customer focused business areas. The first involves the production of components and assemblies for commercial vehicles as well as for track-bound traffic. The other business area involves manufacturing parts for special aluminium and steel products which includes industrial components and assemblies for railway industry, power and automation technology as well as advanced technical parts for telecommunication technology.

INDUSTRIES

- Automotive and vehicle construction
- Building, agricultural and forestry machinery manufacturing
- Railway and rail vehicles industry

SERVICES

- **Machining (NACE 2562)**

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys

CERTIFICATES


- ISO 9001:2015
- ISO 14001
- IATF 16949:2016
- DIN EN ISO 3834
- EN 15085

CUTform OÜ

CUTform
PART OF SJOLUND GROUP

 **WEB**
www.cutform.ee


 **YEAR ESTABLISHED**
2011


 **ADDRESS**
Kesk tee 13 Jüri alevik
Harju maakond
75301 Estonia

 **NO. OF EMPLOYEES**
< 200 employees

 **REVENUE**
< 20mil

 **KEY CONTACTS**
Jason Clark
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info@cutform.ee
+372 5697 5887

 **EXPORT %**
75% export

 **REGISTRY CODE**
11987110

COMPANY DESCRIPTION

CUTform OÜ is a well-established high class metal manufacturing facility located close to Tallinn in Estonia.

SERVICES


→ **Manufacture of other fabricated metal products n.e.c. (NACE 2599)**

Enefit Solutions AS


Enefit Solutions

 **WEB**
www.enefit.com/et/
technology-industries


 **YEAR ESTABLISHED**
1947

 **ADDRESS**
Malmi 8
Jõhvi, Ida-Viru maakond
41537 Estonia

 **NO. OF EMPLOYEES**
< 1000 employees

 **REVENUE**
< 30mil

 **KEY CONTACTS**
Sven Kustavus
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+372 507 6803

 **EXPORT %**
40% export

 **REGISTRY CODE**
10633284

COMPANY DESCRIPTION

Enefit Solutions, known internationally as Enefit, manufactures a wide range of metal structures for various industries, and we export them to more than forty countries around the world.

INDUSTRIES

→ Mining and tunnel engineering
→ Offshore metal structures
→ Industrial filters

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**
→ **Manufacture of other tanks, reservoirs and containers of metal (NACE 2529)**

Zircon Group OÜ

ZIRCON



WEB

www.zircon.ee



ADDRESS

Ampri tee 1
Lubja küla, Harju maakond
74010 Estonia



KEY CONTACTS

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+372 620 5904



YEAR ESTABLISHED

2005



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 5mil



EXPORT %

50% export



REGISTRY CODE

11694520

COMPANY DESCRIPTION

The Zircon Group OÜ is one of the leading tool making company in the Baltic Countries. The company offers full range support and help in product development from vision to finished mass-product: engineering, product design, part optimization, prototypes, moulding/stamping tools, part manufacturing (injection moulding, stamping) and secondary operations & assembly. Zircon has a reputation for manufacturing quality, efficient tools with high production stability. Our aim is to establish a close working relationship with all our customers. Therefore we recognise the need for a high level of service which most importantly includes, meeting tight deadlines and delivering quality products at competitive prices.

SERVICES

→ **Manufacture of tools (NACE 2573)**

Stera Saue AS



WEB
www.stera.com

ADDRESS
Tule 22
Saue, Harju maakond
76505 Estonia

KEY CONTACTS
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+372 517 7024

YEAR ESTABLISHED
2006

NO. OF EMPLOYEES
< 100 employees

REVENUE
< 10mil

EXPORT %
95% export

REGISTRY CODE
11275941

COMPANY DESCRIPTION

Stera Group specializes in serial production of mechanics and electronics. Stera is a leading contract manufacturer head-quartered in Finland and with manufacturing units in Finland, Estonia and India.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

VMT Tehased AS



WEB
www.vmt.ee

ADDRESS
Reinu tee 27
Viljandi, Viljandi maakond
71010 Estonia

KEY CONTACTS
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YEAR ESTABLISHED
2006

NO. OF EMPLOYEES
< 200 employees

REVENUE
< 20mil

EXPORT %
79% export

REGISTRY CODE
11285494

COMPANY DESCRIPTION

VMT Tehased Ltd. is specialised in producing welded steel constructions, special bigger size industrial equipment, mechanical engineering products, heating equipment and appliance parts. Subcontracting. The company has more than 30 years of experience in manufacturing and assembling of steel constructions.

INDUSTRIES

→ Construction and architectural supplies
→ Mechanical engineering

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

MHTechnic OÜ



WEB

www.mhtechnic.ee



YEAR ESTABLISHED

2016



ADDRESS

Raua 8
Viljandi, Viljandi maakond
71020 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



KEY CONTACTS

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+372 5308 8929



REGISTRY CODE

14082875

COMPANY DESCRIPTION

Industrial machines assembly and testing; pneumatical, hydraulic and electrical connections by project

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

Hyrles OÜ



WEB

www.hyrles.ee



YEAR ESTABLISHED

2008



ADDRESS

Kalmari tee 12
Rae vald, Harju maakond
75327 Estonia



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 10mil



KEY CONTACTS

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+372 503 0405



EXPORT %

45% export



REGISTRY CODE

11542052

COMPANY DESCRIPTION

Hyrles OÜ specializes in producing thin sheet metal components. In accordance with our customers' wishes, we make products at a competitive price and with stable quality.

SERVICES


→ **Manufacture of other fabricated metal products n.e.c. (NACE 2599)**

Enemat OÜ



 **WEB**
www.enemat.ee

 **YEAR ESTABLISHED**
1994

 **ADDRESS**
Põldmäe tee 12a
Saue vald, Harju maakond
76915 Estonia

 **REVENUE**
< 2,5mil

 **KEY CONTACTS**
Sander Reitalu
enemat@enemat.ee

 **REGISTRY CODE**
10391125

COMPANY DESCRIPTION

We are an experienced company specialising in CNC-turning and -milling of small parts (diam. 1-30 mm). Optimum size of production batches is 100 to 10,000 pieces. The parts manufactured by Enemat Ltd are used in the fields on medicine, automatics, weaponry, etc.

SERVICES

→ **Machining (NACE 2562)**

Fortaco Estonia OÜ



 **WEB**
www.fortacogroup.com


 **YEAR ESTABLISHED**
2012

 **ADDRESS**
Linda 20
Narva, Ida-Viru maakond
20309 Estonia

 **NO. OF EMPLOYEES**
< 500 employees

 **KEY CONTACTS**
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+372 356 9675

 **REVENUE**
< 50mil

 **EXPORT %**
95% export

 **REGISTRY CODE**
12214574

COMPANY DESCRIPTION

Fortaco is the leading brand independent strategic partner to the heavy off-highway equipment and marine industries offering technology, vehicle cabins, steel fabrications and vehicle assemblies. Fortaco Group has operations in multiple European Business Sites and Technology Hubs, which are supporting our global customers.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

Custom Metal OÜ



WEB

www.custommetal.eu



ADDRESS

Lohu 12b
Tallinn, Harju maakond
12618 Estonia



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YEAR ESTABLISHED

2011



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2,5mil



EXPORT %

15% export



REGISTRY CODE

12129259

COMPANY DESCRIPTION

Custom Metal OÜ is enterprise based on Estonian capital and founded in 2011. Our Production consist of production machines that have been chosen, with tehnology of tomorrow in mind and we always look forward to invest into new and innovative production solutions. All our production equipment is bought new and getting regular maintenance. Our Turning centers are Y axis capable, so we can use active tools and offer milling/ turning solutions. We also have milling centers. We offer metal laser cutting with AMADA 4kw fiberlaser.

SERVICES

→ **Machining (NACE 2562)**

RESOURCES

Machines

- CNC milling machine TL2
- Haas ST-20Y
- Haas ST-30
- Amada Fiberlaser LCG 3015 AJ

TECHNOLOGIES

- Turning
- Milling

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- Titanium and titanium alloys
- Copper-zinc alloys (brass)
- Copper and copper alloys
- Thermoplastics
- Acrylic (PMMA)
- High performance plastic

Terasman OÜ



WEB

www.terasman.ee



ADDRESS

Osmussaare tee 8
Tallinn, Harju maakond
13811 Estonia



KEY CONTACTS

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YEAR ESTABLISHED

2001



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 5mil



EXPORT %

80% export



REGISTRY CODE

10750914

COMPANY DESCRIPTION

Terasman OÜ is one of the largest metalworking and mechanical engineering companies in Estonia. The company was established in 2001 with a purpose to offer outsourcing services of metalworking and machine building to major European manufacturers of industrial equipment.

Over the years we have been able to stay on course, achieve our goals and significantly increase our skills and knowledge. We started out as a small manufacturing company of welding constructions but today we are able to produce and deliver tested equipment that is ready to use. It means that our delivered products already include installed bearings, cables, electric motors and many other components.

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

Pentamet OÜ

**WEB**

www.pentamet.ee

**ADDRESS**

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Tallinn, Harju maakond
12618 Estonia

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**YEAR ESTABLISHED**

2000

**NO. OF EMPLOYEES**

< 50 employees

**REVENUE**

< 2,5mil

**EXPORT %**

93% export

**REGISTRY CODE**

10679139

COMPANY DESCRIPTION

Engineering and manufacturing of expansion joints,
other steel constructions

INDUSTRIES

- Air conditioning, refrigeration and ventilation
- Boiler, container and tank construction
- Chemical industry
- Paper and printing machinery industry
- Plant engineering and construction
- Power generation and transmission industry
- Shipbuilding industry

SERVICES

- **Manufacture of metal structures and parts of structures (NACE 2511)**

TECHNOLOGIES

- Oxyacetylene cutting
- Plasma fusion cutting
- Plate rolling / bending
- Shearing (rectangular blank / strip)
- Bending / folding
- Inert gas shielded arc welding (MIG/MAG)
- Inert gas shielded arc welding (TIG)
- Spot welding

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Tool steel
- Cold extruding steel
- Nickel alloy (Inconel, Monel, Hastelloy)

CERTIFICATES

- ISO 9001:2015
- DIN EN 1090
- EN3834-2

Alise Technic OÜ



WEB

www.alise.ee



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PÄRNU, Pärnu maakond
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YEAR ESTABLISHED

2000



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 5mil



EXPORT %

52% export



REGISTRY CODE

10689250

COMPANY DESCRIPTION

Alise Technic offers flexible and efficient contract manufacturing of customized ferrous and non-ferrous metal and plastics components and assemblies with wide selection of high-quality CNC production processes, engineering services and modern equipment. We are specialists in sheet metal processing. A comprehensive capacity includes fiber-laser cutting, punching, bending, welding, machining, finishing and assembling as part of our main speciality. We have expertise with variety of trade sectors, in particular Machine Building, Transport, Telecommunications, Power Generation, Professional Appliances, Furniture and Construction in Scandinavia, Baltics and Germany. Our demanding customers range in size from SME's to 'Blue Chip' multinationals. Alise Technic was established in 2000 and has operations in Estonia with production premises of 4,000 m².

INDUSTRIES

- Air conditioning, refrigeration and ventilation
- Apparatus engineering
- Automation and control engineering
- Automotive and vehicle construction
- Electrical industry
- Furniture industry
- Household appliance industry
- Lighting industry
- Military engineering
- Paper and printing machinery industry
- Power generation and transmission industry
- Telecommunication industry

SERVICES

- **Machining (NACE 2562)**

RESOURCES

Machines

- Press Brake Gasparini PSG 200
- Press Brake Amada HFT50-20
- Press Brake Prima Power eP-0520
- Press Brake CoastOne Cone 900
- Press Brake CoastOne Cone 1600
- Robotic Bending Amada HFE80-25
- Robotic Bending Amada HFB50-20
- Press Haeger 824-PLUS-1H-50
- Press Haeger 824-Window touch-TIS2
- Laser-Punch LPe6f combi
- Punching Centre Finnpower F6
- Turning Centre Okuma LB2000
- Milling Centre Hurco BMC30M
- MIG/MAG welding
- TIG welding
- Bandsaw Knuth HB210
- Nutwelding Schlatter Selecta A36
- Spot welding IBE67 TEC6000 C80

TECHNOLOGIES

- Laser cutting 2D
- Inert gas shielded arc welding (TIG)
- Bending / folding
- Punching / nibbling
- Combined forming laser cutting / punching

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Cold extruding steel
- Aluminium and aluminium alloys
- Zinc and zinc alloys

CERTIFICATES

- ISO 9001:2015
- ISO 14001

Saku Metall Allhanke Tehas AS



WEB

www.sakumetall.ee/
allhanketehas



ADDRESS

25 Põrguvälja Road
Rae Parish, Harju maakond
75301 Estonia



KEY CONTACTS

Redrik Rahu

Sales and Development
Manager
redrik.rahu@sakumetall.ee

Reili Kaibald

Marketing Manager
reili.kaibald@sakumetall.ee



YEAR ESTABLISHED

1991



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 20mil



EXPORT %

95% export



REGISTRY CODE

12318531

COMPANY DESCRIPTION

Saku Metall AS was founded in 1991. Saku Metall Allhanke Tehas AS is a subcontracting company specialized in up to 8mm sheet metal cold-rolled, galvanized, stainless steel and aluminum processing.

The main services include cutting (punching, laser), bending, welding (TIG, MIG/MAG), assembling and finishing (powder painting).

Products are produced and assembled according to customer's drawings. Certification of ISO 9001:2015 and ISO 14001:2015.

INDUSTRIES

- Construction and architectural supplies
- Mechanical engineering
- Military engineering
- Power generation and transmission industry
- Railway and rail vehicles industry
- Special purpose machinery manufacturing
- Telecommunication industry

SERVICES

→ **Manufacture of metal structures and parts of structures (NACE 2511)**

We are focused on manufacturing products from cold-rolled, galvanized or stainless steel sheets with thickness of up to 8 mm. We ensure a personal approach in every stage of the production – in cutting, bending, punching, welding, finishing and assembly.

RESOURCES

Machines

- Punch-Laser Combination LPe6f + LSR6 Loading Robot
- Hydraulic turret punch press Finn-Power Shear Genius SG6
- Hydraulic Turret Punch Press Amada Vipros Queen 368
- Hydraulic turret punch press Finn-Power F6-25
- Hydraulic turret punch press Finn-Power Compact Express C6
- Servo-electric Press Brake Finn-Power E-Brake 200-4100TS1
- Bending Robot Prima Power Express Bender EBe5-3
- Hydraulic Press Brake Amada HFB 130/3
- Hydraulic Press Brake Amada HFE 80/25
- Robotic Press Brake Amada Astro 100NT HDS1030

TECHNOLOGIES

- Laser cutting 2D
- Bending / folding
- Punching / nibbling
- Combined forming laser cutting / punching
- Punching / pressing (out-of-tool)
- Inert gas shielded arc welding (MIG/MAG)
- Robot welding
- Spot welding
- Pickling
- Powder coating
- Laser marking / Laser inscription
- Inert gas shielded arc welding (TIG)

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys
- Copper and copper alloys

CERTIFICATES

- ISO 9001:2015
- EN 15085 level CL1
- ISO 14001:2015
- EN ISO 3834-2:2005

DANIVAL MW OÜ



WEB

www.danival.ee



ADDRESS

Silikaltsiidi 7
Tallinn, Harju maakond
11216 Estonia



KEY CONTACTS

Karli Daniel

Tube laser cutting
laser@danival.ee

Rainer Daniel

info@danival.ee
+372 5191 9920



YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2,5mil



EXPORT %

60% export



REGISTRY CODE

11483740

COMPANY DESCRIPTION

Danival MW OÜ provide service and take orders for manufacturing products made of stainless steel, non-alloy steel and aluminium. Products can be ordered with coating (powder coating and hot-dip galvanizing). The main areas of metalworking are pipe bending on mandrel bender, profile bending, pipe material laser cutting, sheet metal processing, MIG/MAG and TIG welding, profile cutting, assembling. We offer the service of producing for the next semifinished products and end products: various components for automotive and machinery industry, metal furniture components, city furniture, garden furniture, industrial furniture, various trolleys and stands; gates, fences, railings, fence posts; various handrails, brackets, fastenings, stove dampers; smaller metal structures and special projects.

SERVICES

- Machining (NACE 2562)
- Manufacture of other fabricated metal products n.e.c. (NACE 2599)

RESOURCES

Software

- SolidWorks Premium
- Lantek

TECHNOLOGIES

- Sawing
- Inert gas shielded arc welding (MIG/MAG)
- Inert gas shielded arc welding (TIG)
- Bending / folding
- Pipe bending
- Laser cutting, tube and section
- Plate rolling / bending
- Welded constructions (weldments)
- Drilling / threading / tapping
- Mechanical assembly

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)



MET-Terakeskus AS



WEB

met-terakeskus.ee



ADDRESS

Peterburi tee 38/12
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Harry Väljak

harry@met-terakeskus.ee
+372 5557 9507



YEAR ESTABLISHED

1994



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2,5mil



EXPORT %

2% export



REGISTRY CODE

10360722

COMPANY DESCRIPTION

High quality cutting tools producing and resharpening.

INDUSTRIES

- Furniture industry
- Machine tool manufacturing
- Measurement and control technique, laboratory equipment
- Mechanical engineering
- Paper and printing machinery industry

SERVICES

- **Manufacture of tools (NACE 2573)**
Manufacture of carbide cutting tools

RESOURCES

Machines

- Walter Helitronic Vision
- Walter Woodtronic CNC5D 6F
- Walter Woodtronic CNC5
- UT.MA P20 CNC
- Lach Dia-2100
- MVM KX-250
- Walter NC3
- Schneeberger ARIES

Software

- SolidEdge
- ToolStodio

TECHNOLOGIES

- Form milling cutter making
- Carbide tipped contour cutting tool making
- Carbide special drilling tool making
- Special drilling tool making
- Laser marking / Laser inscription
- Surface grinding machine
- Profile grinding

MATERIALS

- Tool steel
- Carbide
- PCD Polycrystalline diamond


Ral-Est OÜ



 **WEB**
ralest.ee

 **YEAR ESTABLISHED**
2015

 **NO. OF EMPLOYEES**
< 5 employees

 **REVENUE**
< 100k

 **EXPORT %**
5% export

 **REGISTRY CODE**
EE101853198

INDUSTRIES

→ Machine tool manufacturing

SERVICES

→ Treatment and coating of metals (NACE 2561)

TECHNOLOGIES

→ Sand blasting
→ Thermal spraying

MATERIALS

→ Structural steel
→ Stainless steel (rust-proof V2A)
→ Stainless steel (rust-proof V4A)
→ Tool steel
→ Cast steel
→ Cast iron
→ Aluminium and aluminium alloys
→ Metal powder for formed parts
→ Metal powder for hard metal

Steqmet Machining OÜ



WEB

www.steqmet.ee



KEY CONTACTS

Cristo Kens

Board Member
cristo@steqmet.ee
+372 5565 3900

Henri Hang

Production Manager
henri@steqmet.ee
+372 5780 1459



YEAR ESTABLISHED

2015



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



EXPORT %

1% export



REGISTRY CODE

12931100

COMPANY DESCRIPTION

Steqmet Machining OÜ is specialized in CNC machining of different machinery products. Our CNC turning centre with live tooling is also capable of milling, drilling, threading and slotting. We are machining different metals and industrial plastics, where batches are mostly in series. We are looking for long-term partners to increase export opportunities and widen machine park.

INDUSTRIES

- Automotive and vehicle construction
- Building, agricultural and forestry machinery manufacturing
- Mechanical engineering
- Mining and tunnel engineering

SERVICES

- **Machining (NACE 2562)**

TECHNOLOGIES

- Automatic turning (bar)
- Turning

MATERIALS


- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys
- Copper-zinc alloys (brass)
- Copper and copper alloys
- Thermoplastics
- High performance plastic

AS Rakiste Tehas




 **WEB**
www.rakteh.ee

 **NO. OF EMPLOYEES**
< 100 employees

 **ADDRESS**
Tootmise tn 6a, Rakvere
Lääne-Virumaa maakond
44317 Estonia

 **REVENUE**
< 2,5mil

 **REGISTRY CODE**
10227704

INDUSTRIES

→ Mechanical engineering

SERVICES


→ **Machining (NACE 2562)**

Nuia PMT AS




 **WEB**
www.nuiapmt.ee


 **YEAR ESTABLISHED**
1991

 **ADDRESS**
Ettevõtluse 1, Karksi-Nuia
Viljandi maakond
69103 Estonia

 **NO. OF EMPLOYEES**
< 50 employees

 **REVENUE**
< 5mil

 **KEY CONTACTS**
Arne Tae
Arendusdirektor
arne.tae@nuiapmt.ee
+372 435 4562

 **EXPORT %**
30% export

 **REGISTRY CODE**
10053718

Arvo Maling
Managing Director
arvo.maling@nuiapmt.ee
+372 435 4560

COMPANY DESCRIPTION

Design and manufacturing of hydraulic cylinders. Manufacturing of metal structures and equipment.

INDUSTRIES

→ Construction and architectural supplies
→ Hydraulic and pneumatic industry
→ Mechanical engineering

SERVICES

→ **Machining (NACE 2562)**

CERTIFICATES

→ ISO 9001:2015

OÜ Loorent



WEB

levstal.com



ADDRESS

Linnuka tee 5
Jõelähtme vald
Liivamäe küla
Harju maakond
74207 Estonia



KEY CONTACTS

Filipp Levada

CEO

filipp.levada@levstal.com

+372 5886 8157



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 10mil



EXPORT %

24% export



REGISTRY CODE

12445859

COMPANY DESCRIPTION

metal services; steel constructions; construction of small ships, houseboats and aluminium constructions; industrial space for rent; construction of buildings and custom construction services

INDUSTRIES

- Mechanical engineering
- Shipbuilding industry

SERVICES

- **Manufacture of metal structures and parts of structures (NACE 2511)**

RESOURCES

Machines

- ESAB SXE-P1 4500
- Hyperterm Plasma HRP 260
- Aliko Press break 6000/630
- HK3418
- 3 rulliga valtsid
- Pegas Horizontal 440x600

TECHNOLOGIES

- Bending / folding
- Plasma fusion cutting
- Plate rolling / bending
- Inert gas shielded arc welding (MIG/MAG)
- Inert gas shielded arc welding (TIG)
- Manual electrode welding
- Mechanical engineering
- Profile grinding

MATERIALS

- Structural steel
- Case hardening/tempering steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Tool steel
- Spring steel
- Cold extruding steel
- Aluminium and aluminium alloys

CERTIFICATES

- ISO 9001:2015
- DIN EN 1090
- DIN EN ISO 3834

Irontec OÜ



WEB

www.irontec.ee



ADDRESS

Vitamiini 8
Tartu, Tartu maakond
50416 Estonia



KEY CONTACTS

Argo Tõruke

argo@irontec.ee
+372 523 4481



YEAR ESTABLISHED

2017



REVENUE

< 300k



REGISTRY CODE

14187442

COMPANY DESCRIPTION

Irontec OÜ offers CNC Turning and CNC Milling services. We specialise in precision machining of different metal and plastic materials.

Our company's modern equipment, technology and strong worker culture allow us to provide customers with fast and high-quality services.

It's our vision to be a reliable long-term partner for modern manufacturing businesses in their quest for innovation and development.

INDUSTRIES

- Automotive and vehicle construction
- Building, agricultural and forestry machinery manufacturing
- Furniture industry
- Machine tool manufacturing
- Medical technology
- Military engineering

SERVICES

- **Machining (NACE 2562)**

TECHNOLOGIES

- Automatic turning (bar)
- Milling
- Sawing
- Turning
- Mechanical assembly

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys
- Copper and copper alloys
- High performance plastic

HANZA Mechanics

Tartu AS



WEB

www.hanza.com



ADDRESS

Puiestee 2
Tartu, Tartu maakond
50303 Estonia



KEY CONTACTS

Emöke Sogenbits
hanza-mechanics-tartu@hanza.com
+372 746 8801



YEAR ESTABLISHED

1996



NO. OF EMPLOYEES

< 500 employees



REVENUE

< 50mil



EXPORT %

89% export



REGISTRY CODE

10019012

COMPANY DESCRIPTION

We provide complete manufacturing solutions to our customers.
We are part of subcontracting industry.


SERVICES

→ **Manufacture of instruments and appliances for measuring, testing and navigation (NACE 2651)**

Dieselland OÜ



 **WEB**
www.dlmet.ee

 **ADDRESS**
Võru tn 139
Tartu, Tartu maakond
50155 Estonia

 **KEY CONTACTS**
Jevgeni Kuvshinov
export@dieselland.ee
+372 522 0400

 **YEAR ESTABLISHED**
2008

 **NO. OF EMPLOYEES**
< 50 employees

 **REVENUE**
< 2,5mil

 **EXPORT %**
90% export

 **REGISTRY CODE**
11539624

COMPANY DESCRIPTION

The company "Dieselland" has been actively operating since 1996. The main lines of business we selected were the repairs of car engines and running gear and the manufacturing of suspension gear and other parts.

Since 2008, "Dieselland" has specialized in the development and manufacturing of diagnostic and testing equipment for diesel engine fuel systems and laboratory benches for educational facilities. The company also designs and produces equipment and tools for repair workshops in batch series and on a by-order basis. It is only due to close international links and continuous exchange of information with technical support centres and top masters of the trade – highly knowledgeable specialists in diesel engine repairs – that achieving success in this sphere has been possible.

Resulting from the significant expansion of production facilities, in 2013 the company "Dieselland" entered the international market, offering services involving the manufacturing of engineering products on a by-order basis. The experience we have accumulated, the continuous updating of our machine pool and our highly qualified personnel allow us to ensure top quality of batch production and limited production alike.

SERVICES

→ **Manufacture of instruments and appliances for measuring, testing and navigation (NACE 2651)**

AS Raasiku Elekter

**WEB**

www.rer.ee

**ADDRESS**

Tehase tee 33
Raasiku, Harju maakond
75203 Estonia

**KEY CONTACTS****Andrus Teearu**

Sales manager
andrus.teearu@rer.ee
+372 552 3528

Kristo Kaugija

CEO
kristo@rer.ee
+372 513 0400

**YEAR ESTABLISHED**

1958

**NO. OF EMPLOYEES**

< 50 employees

**REVENUE**

< 1mil

**EXPORT %**

2% export

**REGISTRY CODE**

10038162

INDUSTRIES

- Construction and architectural supplies
- Electrical industry
- Mechanical engineering

SERVICES

- **Manufacture of electricity distribution and control apparatus (NACE 2712)**

MATERIALS


- Inox


CERTIFICATES


- ISO 9001:2015

TB Works OÜ



 **WEB**
technobalt.ee/et/


 **ADDRESS**
Raua 1
Kadrina, Lääne-Viru
maakond 45201 Estonia


 **KEY CONTACTS**
Avo Vest
Member of the board
avo.vest@technobalt.ee
+372 504 8582

 **YEAR ESTABLISHED**
1995

 **NO. OF EMPLOYEES**
< 100 employees

 **REVENUE**
< 10mil

 **EXPORT %**
90% export

 **REGISTRY CODE**
10176154

COMPANY DESCRIPTION

Technobalt is offering designing and producing conveyor technology, conveyor components and spareparts, conveyor services and maintenance from a single unit to a complete solution. Our customers are companies that use conveyors in their production. Technobalt sales and service network covers all major Baltic regions.

The strength of Technobalt is making special tailor-made projects adjusted to every customer different needs. Our projects are designed by engineering team committed to develop a location and material specific projects every day, run by well experienced project managers and installed by competent service team. Together we will find solution for all your special needs!

SERVICES

→ **Manufacture of lifting and handling equipment (NACE 2822)**

BESTRA ENGINEERING AS



WEB

www.bestra.ee



ADDRESS

Tobra tee 14
Viljandi vald, Viljandi maakond
71023 Estonia



KEY CONTACTS

Andero Väljaots
sales@bestra.ee
+372 5749 4737



YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2,5mil



EXPORT %

85% export



REGISTRY CODE

11285543

COMPANY DESCRIPTION

Bestra is a flexible supplier of products and machinery to offshore, industry and marine. Unlike other suppliers, we add value to our customers with our expertise in turning complex concepts with high requirements and short delivery times into high quality complete solutions, managed by a compliant dialogue and co-operation throughout the project. We aim to be a manufacturer that makes the impossible possible, thus we always take on a challenge when it presents itself. We are a solution-finding company so we are pleased to manufacture prototypes as well as large series.

There are no limits as to what we can produce. We have the head office, sales department and project management in Norway. Manufacturing, machining and hydraulic, and mechanical assembly is carried out in Estonia.


SERVICES

- **Manufacture of other general-purpose machinery n.e.c. (NACE 2829)**
- **Manufacture of lifting and handling equipment (NACE 2822)**
- **Manufacture of metal structures and parts of structures (NACE 2511)**

AS Hekotek



 **WEB**
www.hekotek.ee


 **ADDRESS**
Põrguvälja tee 9
Rae vald, Harju maakond
75306 Estonia

 **KEY CONTACTS**
Heiki Einpalu
hekotek@hekotek.ee
+372 605 1450

 **YEAR ESTABLISHED**
1992

 **NO. OF EMPLOYEES**
< 200 employees

 **REVENUE**
< 60mil

 **EXPORT %**
85% export

 **REGISTRY CODE**
10112941

COMPANY DESCRIPTION

AS Hekotek is a mechanical engineering company; its main operations include design and production of woodworking technologies and facilities.

The company was founded in 1992 by Finnish specialists who had been for decades working in the field of wood processing. Due to their experience Hekotek has now grown into the largest Baltic manufacturer of sawmill and bioenergy sectors equipment. Beside wood processing sector, Hekotek has also produced and delivered various installations and conveyors for other industrial sectors.

For 25 years Hekotek has been successfully developing, and similarly to all the previous years today we are striving for new achievements and heights.

We are always happy to help our existing and potential customers to find the most efficient solution for their production needs. Do not hesitate to contact us - we strongly believe that **BEST SOLUTIONS ARE BASED ON COOPERATION!**

INDUSTRIES

- Mechanical engineering
- Plant engineering and construction
- Special purpose machinery manufacturing

SERVICES

- **Manufacture of other machine tools (NACE 2849)**

JOB4BOT

(Job for Robot OÜ)



WEB

job4bot.com



KEY CONTACTS

Alek Kozlov

Digitalisation strategy,
service design,
consulting and sales
ak@job4bot.com
+372 502 1033



YEAR ESTABLISHED

2018



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

14495651



OWNERS

Alek Kozlov

COMPANY DESCRIPTION

Tööstuse automatiseerimise täislahendused, projekteerimine, arendus, integratsioon, paigaldamine, koolitus ja hooldus.

DigiDiagnostika.ee ja 3D modelleerimine aitab teha kaalutletud äriotsused automatiseerimise ja robotiseerimise otstarbekuse kohta.

Automatiseerimisega alustamise lihtsustamiseks pakub JOB4BOT ettevõtetele soodsa võimaluse - täislahenduste renti alates 10EUR/tund. Täislahendus sisaldab vajalikke roboteid, konstruktsioone, instrumente ja tarkvaralisi lahendusi!

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Information technology (hardware)
- Machine tool manufacturing
- Precision engineering, mechatronics and optics
- Special purpose machinery manufacturing

SERVICES

- **Manufacture of lifting and handling equipment (NACE 2822)**
- **Machining (NACE 2562)**
Digitalisation, IIOT, 3D production simulation, Automatic Guided Vehicles (AVG), automation and robotisation

RESOURCES

Machines

- Robotiq multiple products
- Universal Robots
- uArm STEM education Robot set
- Robotic vision system

Software

- Visual Components

TECHNOLOGIES

- Rapid prototyping (general)

FORS MW AS

**WEB**

www.forsmw.com

**ADDRESS**

Tule 30
Saue, Harju maakond
76505 Estonia

**KEY CONTACTS**

Mai Vahtrik
Marketing Manager
mai.vahtrik@forsmw.com
+372 679 0000

**YEAR ESTABLISHED**

1994

**NO. OF EMPLOYEES**

< 200 employees

**REVENUE**

< 20mil

**EXPORT %**

99% export

**REGISTRY CODE**

10094723

**OWNERS**

OÜ Jagudi Mets

COMPANY DESCRIPTION

FORS MW is an Estonian company which develops, manufactures and markets small and medium sized, high quality, customer related products at a competitive price. Company produces FARMA timber trailers and cranes, tractor processors, BIGAB hook lift systems, z-cranes, containers and dump trailers.

INDUSTRIES

→ Mechanical engineering

SERVICES

→ **Manufacture of agricultural and forestry machinery (NACE 2830)**

Desintegraator Tootmise OÜ

**WEB**

www.desi.ee

**ADDRESS**

Peterburi tee 71
Tallinn, Harju maakond
11415 Estonia

**KEY CONTACTS**

Jaan Külaviir
Member of the board
desi@desi.ee
+372 620 5020

**YEAR ESTABLISHED**

1999

**NO. OF EMPLOYEES**

< 20 employees

**REVENUE**

< 300k

**EXPORT %**

50% export

**REGISTRY CODE**

10525353

COMPANY DESCRIPTION

Desintegraator Tootmise OÜ is machine-building company. We design, develop and produce a wide range of equipment used for fine grinding, crushing, mixing, emulsification and homogenisation. We also develop and produce devices which are mainly used for foodstuff industries as well as for packaging liquids and pastes into plastic containers. During the last 43 years of working in this area, our engineers have developed a large number of various mills, mixers, emulsifiers and homogenisers, as well as the accessory equipment, which allows for the machines to be applied in different technological fields.

SERVICES

→ **Manufacture of other special-purpose machinery n.e.c. (NACE 2899)**

Bestnet AS



WEB

www.tiki.ee



ADDRESS

Lehola 1
Keila vald, Harju maakond
76612 Estonia



KEY CONTACTS

Marek Tamm

Member of the board
sales@tiki.ee
+372 678 2064



YEAR ESTABLISHED

1990



NO. OF EMPLOYEES

< 200 employees



REVENUE

< 30mil



EXPORT %

84% export



REGISTRY CODE

10261109

COMPANY DESCRIPTION

Bestnet Ltd. is an Estonian capital based manufacturing enterprise. Our objective has been to produce high-quality trailers that meet the expectations and requirements of our customers. Our trailers are sold in Sweden, Norway, Russia, Ukraine, Belarus, Latvia, Lithuania and Estonia, and in Finland. On yearly basis we manufacture and market over 15 000 trailers. In addition to trailers we make subcontracting work (metal constructions) for world leading green energy companies.

INDUSTRIES

- Automotive and vehicle construction
- Mechanical engineering

SERVICES

- **Manufacture of bodies (coachwork) for motor vehicles; manufacture of trailers and semi-trailers (NACE 2920)**

RESOURCES

Machines

- Lehelaser
- Revolverstants
- Painutuspink 4m
- Torulaser

Software

- Solid Edge

CERTIFICATES

- ISO 9001:2015
- ISO 14001

Silwi Autoehituse AS



WEB

www.silwi.com



ADDRESS

Vana-Narva mnt 8
Maardu linn, Harju
maakond 74114 Estonia



KEY CONTACTS

Vahur Velvelt
Sales manager
vahur.velvelt@silwi.ee
+372 5333 7910



YEAR ESTABLISHED

1998



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 5mil



EXPORT %

70% export



REGISTRY CODE

10378981



OWNERS

Silberauto Eesti AS

COMPANY DESCRIPTION

Silwi Autoehituse AS constructs special vehicles from Mercedes-Benz Sprinter and Vito utility vehicles according to clients' wishes – from ambulances to luxury buses. All reconstruction works conform to the strict regulations stated by the vehicle manufacturer and valid in the European Union. The vehicles have a guaranteed manufacturer's warranty.

INDUSTRIES

→ Automotive and vehicle construction

SERVICES

→ **Manufacture of motor vehicles (NACE 2910)**


CERTIFICATES

→ ISO 9001:2015

→ ISO 14001

Jalax AS

 **WEB**
jalax.ee


 **ADDRESS**
Tootmisbaasi
Paide, Järva maakond
72762 Estonia

 **KEY CONTACTS**
Tanel Press
Managing director
tanel.press@jalax.ee
jalax@jalax.ee

 **YEAR ESTABLISHED**
1993

 **NO. OF EMPLOYEES**
< 200 employees

 **REVENUE**
< 20mil

 **EXPORT %**
56% export

 **REGISTRY CODE**
10097696

COMPANY DESCRIPTION

Jalax is one of the leading producers of metal components and furniture with more than 25 years of an experience in the industry. Jalax produces metal components and products according to the customer needs as well metal furniture for interior and exterior design.

INDUSTRIES

- Furniture industry
- Mechanical engineering
- Office machinery and supplies
- Healthcare components

SERVICES

- **Manufacture of other furniture (NACE 3109)**
- **Manufacture of metal structures and parts of structures (NACE 2511)**
- **Treatment and coating of metals (NACE 2561)**
- **Machining (NACE 2562)**
- **Manufacture of other fabricated metal products n.e.c. (NACE 2599)**

RESOURCES

Machines

- Tube laser Tubematic TLF2400
- Sheet metal laser TruLaser 3030 Fiber
- Sheet metal bending TruBend 5130
- Tube bending 3D CNC Grippa 1042E
- Welding robots (7pc) MAG
- Powder painting automatic line
- 3D CMM measuring arm
- CNC turning machine Puma 2100 MS
- CNC drilling machine 3RD-4506
- Sheet metal CNC punching machine TC200R
- Vertical machining center LG1000

Software

- Axapta ERP system
- CAD/CAM
- Autodesk Inventor 3D

TECHNOLOGIES

- Bending / folding
- Pipe bending
- Turning
- Robot welding
- Sand blasting
- Mechanical engineering
- Powder coating
- Laser cutting 2D
- Punching / nibbling
- Laser cutting, tube and section
- Inert gas shielded arc welding (TIG)
- Spot welding

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Free-cutting/mild steel
- Aluminium and aluminium alloys

CERTIFICATES

- ISO 9001:2008
- ISO 14001

ECCOM OÜ

**WEB**

eccom.ee/en/

**ADDRESS**

Kreutzwaldi 56/4
Tartu
51014 Estonia

**KEY CONTACTS****Andreas Annama**

3D kujundaja
andreas@eccom.ee
+372 528 3423

Martin Terav

Tegevjuht
martin@eccom.ee
+372 507 8307

Rainer Kask

Tootmisjuht
rainer@eccom.ee
+372 5669 8344

**YEAR ESTABLISHED**

2005

**NO. OF EMPLOYEES**

< 10 employees

**REVENUE**

< 1mil

**EXPORT %**

1% export

**REGISTRY CODE**

11201842

COMPANY DESCRIPTION

Flexible and smart company, manufacturing for industries, artists and museums. Machining plastic, foam and wood.

SERVICES

→ **Other manufacturing n.e.c. (NACE 3299)**

MATERIALS

- Aluminium and aluminium alloys
- Thermoplastics
- Acrylic (PMMA)
- High performance plastic
- Glass fibre-reinforced plastic
- Carbon fibre-reinforced plastic
- Particle reinforced composite materials
- Wood-Plastic-Composite (WPC)
- Natural Fibre Composite (NFC)
- Wood/timber

CERTIFICATES

- ISO 9001:2015
- ISO 14001

Electromatix OÜ



WEB

www.electromatix.eu



ADDRESS

J. Sütiste tee 16
Tallinn, Harju maakond
13411 Estonia



KEY CONTACTS

Kristi Tõlp

electromatix@electromatix.eu
+372 512 6593



YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



REGISTRY CODE

11495045

COMPANY DESCRIPTION

Although our company started out in 2008 offering technical solutions in the field of entertainment, we have since focused mainly on the creation of industrial automation. We are partnered with several successful manufacturers in the textile, timber, metal, food and peat industries.

We grab any opportunity to simplify industrial processes with both hands. Our goal is to not remove people from industrial processes altogether, but rather give them the chance to extract themselves from their more dangerous and unpleasant stages.

We provide industrial automation from the design and assembly phases through to subsequent development and maintenance. We build automated solutions for new devices as well as devices that are already in use.

SERVICES

→ **Installation of industrial machinery and equipment (NACE 3320)**

Amitec Project OÜ

AMI•TEC



WEB

www.amitecproject.ee



ADDRESS

Riia 130a
Tartu, Tartu maakond
51014 Estonia



KEY CONTACTS

Virgo Kurist

virgo.kurist@amitec.fi
+372 551 8069



YEAR ESTABLISHED

2007



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 2,5mil



EXPORT %

50% export



REGISTRY CODE

11348781

COMPANY DESCRIPTION

Amitec Project OÜ offers full service solutions from designing and project management to product manufacturing and installation for different industries – food industry, chemical industry, energy industry, paper industry and water treatment. We are involved with stainless steel, aluminium and plastic material handling.

Our maintenance team services your equipment after installation according to a maintenance contract and your needs.

INDUSTRIES

- Medical technology
- Packaging industry
- Paper and printing machinery industry
- Plant engineering and construction
- Power generation and transmission industry

SERVICES

- Construction of residential and non-residential buildings (NACE 4120)
- Installation of industrial machinery and equipment (NACE 3320)
- Construction of utility projects for fluids (NACE 4221)
- Plumbing, heat and air-conditioning installation (NACE 4322)
- Repair of fabricated metal products (NACE 3311)
- Repair of machinery (NACE 3312)
- Repair of other equipment (NACE 3319)
- Construction of water projects (NACE 4291)

RESOURCES

Software

- SolidWorks 2016
- AutoCAD 2016

MATERIALS

- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Aluminium and aluminium alloys
- Copper-zinc alloys (brass)
- Copper and copper alloys
- High performance plastic

CERTIFICATES

- DIN EN 1090
- DIN EN ISO 3834

ASP Trading OÜ



WEB

www.moodulaiad.ee



ADDRESS

Lembitu 2
Võru, Võru maakond
65608 Estonia



KEY CONTACTS

Allan Seim

CEO

allan@moodulaiad.ee

+372 5349 6563

Risto Kahre

Project Manager

risto@moodulaiad.ee

+372 5646 2802



YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 100k



EXPORT %

25% export



REGISTRY CODE

12282357



OWNERS

Allan Seim

Sven Pedras

COMPANY DESCRIPTION

We make high-quality metal fences, gates and railings according to clients wishes. All fences are hot dip galvanized as a standard. We can also provide powdercoating in any RAL or RR color. We also make other custom-made metalwork. We are very flexible and able to quickly produce new metal products using new production processes according to clients wishes.

INDUSTRIES

→ Construction and architectural supplies

SERVICES

- Construction of other civil engineering projects n.e.c. (NACE 4299)
- Manufacture of metal structures and parts of structures (NACE 2511)
- Manufacture of other fabricated metal products n.e.c. (NACE 2599)

TECHNOLOGIES

- Inert gas shielded arc welding (MIG/MAG)
- Inert gas shielded arc welding (TIG)
- Welded constructions (weldments)
- Machine frames / bases / racks
- Sawing
- Drilling / threading / tapping

MATERIALS

- Structural steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Cold extruding steel
- Aluminium and aluminium alloys
- Glass
- Concrete
- Wood/timber
- Rock


Sebacom OÜ



 **WEB**
www.sebacom.ee

 **YEAR ESTABLISHED**
2012

 **NO. OF EMPLOYEES**
< 5 employees

 **REVENUE**
< 500k

 **EXPORT %**
1% export

 **REGISTRY CODE**
12225419

 **OWNERS**
Ragnar Ojassalu

COMPANY DESCRIPTION

The main business of Sebacom OÜ is the sale of metal products.

Main products:

Jakob AG wire rope systems

Aluminium

Copper and brass

Stainless, acid and heat resistant steels

Metal meshes

Progress ECO Metal Products

INDUSTRIES

→ Construction and architectural supplies

SERVICES

→ Wholesale of metals and metal ores (NACE 4672)

MATERIALS

→ Stainless steel (rust-proof V2A)

→ Stainless steel (rust-proof V4A)

→ Cold extruding steel

→ Aluminium and aluminium alloys

→ Copper-zinc alloys (brass)

→ Copper and copper alloys

KOMINOX OÜ



WEB

www.kominox.com/en/



KEY CONTACTS

Anton Kostusjov

Sales manager, MD
anton@kominox.com
5344 4073



Taavi Tõnus

fittings sales manager
taavi@kominox.com
5332 0660

Vladimir Pavliv

Sales manager
(Latvia, Lithuania,
Ukraine, Belorussia)
vladimir@kominox.com
5332 3765



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 20mil



EXPORT %

55% export



REGISTRY CODE

11113799



OWNERS

Stainless Capital AB (Sweden)

COMPANY DESCRIPTION

KOMINOX is the largest stainless steel distributor in the Baltics. We have about 1500 tons of high quality stainless steel in stock.

Our product range includes stainless steel sheets, tubes, bars, angles, wire, fittings, etc

INDUSTRIES

→ Construction and architectural supplies

SERVICES

→ **Wholesale of metals and metal ores (NACE 4672)**

We sell high quality stainless steel sheets, tubes, bars, angels and fittings


MATERIALS


→ Stainless steel (rust-proof V2A)


→ Stainless steel (rust-proof V4A)

AS Eesti AGA

A Member of
The Linde Group | **AGA**

 **WEB**
www.aga.ee

 **ADDRESS**
Pärnu mnt 141
Tallinn, Harju maakond
11314 Estonia

 **KEY CONTACTS**
Andrus Laur
Member of the board
andrus.laur@ee.aga.com
+372 650 4523

 **YEAR ESTABLISHED**
1991

 **NO. OF EMPLOYEES**
< 200 employees

 **REVENUE**
< 20mil

 **EXPORT %**
4% export

 **REGISTRY CODE**
10098649

COMPANY DESCRIPTION


Sales of industrial, food, specialty and medical gases, equipment and solutions.


SERVICES


→ Wholesale of chemical products (NACE 4675)


AruCAD Süsteemid OÜ





 **WEB**
www.arucad.ee


 **ADDRESS**
Löötsa 4
Tallinn, Harju maakond
11415 Estonia


 **KEY CONTACTS**
Ivari Soome
Member of the board
info@arucad.ee
+372 630 6523

 **YEAR ESTABLISHED**
2009

 **NO. OF EMPLOYEES**
< 5 employees

 **REVENUE**
< 1mil

 **EXPORT %**
1% export

 **REGISTRY CODE**
11589757

COMPANY DESCRIPTION

Innovative 3D, CAD, CAM and BIM design solutions, trainings and support services.

INDUSTRIES

→ Information technology (hardware)

SERVICES

→ Wholesale of computers, computer peripheral equipment and software (NACE 4651)

RESOURCES

Software

→ Autodesk Authorized Training Center, Autodesk Certification Center

Duroc Machine Tool OÜ

DUROC
MACHINE TOOL



WEB

www.durocmachinetool.ee



YEAR ESTABLISHED

2004



ADDRESS

Võru 47e
Tartu, Tartu maakond
50111 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 1mil



KEY CONTACTS

Peeter Sekavin
Member of the board
info@duroc.com
+372 508 3720



REGISTRY CODE

10981571

COMPANY DESCRIPTION

Duroc Machine Tools business concept is to help engineering companies in the Nordic countries with machines, tools and accessories, production optimization and financing, service, support and education. In short, with all you need to get a competitive production environment. We have a broad and flexible range of tools and machines that allow us to provide our customers with flexibility, stability, security and a clear goal in front of their eyes. Increased profitability of our workshop customers.

SERVICES

→ Wholesale of machine tools (NACE 4662)

Optitrans OÜ



WEB

www.optitrans.ee



NO. OF EMPLOYEES

< 20 employees



YEAR ESTABLISHED

1995



REGISTRY CODE

10020721

SERVICES


→ Agents involved in the sale of a variety of goods (NACE 4619)

ABPLANALP ESTEE OÜ



 **WEB**
www.abplanalp.ee

 **YEAR ESTABLISHED**
2003

 **ADDRESS**
Sära tn 8
Peetri alevik, Harju maakond
75312 Estonia

 **NO. OF EMPLOYEES**
< 10 employees

 **KEY CONTACTS**
Jaan Lahtvee
Member of the board
info@abplanalp.ee
+372 510 3725

 **REVENUE**
< 2,5mil

 **REGISTRY CODE**
10995225

SERVICES


→ Wholesale of machine tools (NACE 4662)

ALAS-KUUL AS



 **WEB**
www.alas-kuul.ee

 **YEAR ESTABLISHED**
1993

 **ADDRESS**
Loomäe tee 1
Rae vald, Harju maakond
75306 Estonia

 **NO. OF EMPLOYEES**
< 100 employees

 **KEY CONTACTS**
Indrek Orro
indrek.orro@alas-kuul.ee
+372 5663 6220

 **REVENUE**
< 20mil

 **REGISTRY CODE**
10405353

COMPANY DESCRIPTION

Industrial components and machines, sales, rent, maintenance

SERVICES

→ Wholesale of other machinery and equipment (NACE 4669)

Klinkmann

Eesti AS

KLINKMANN



WEB

www.klinkmann.ee



ADDRESS

Krookuse 8 Tallinn Harju maakond 10616 Estonia



KEY CONTACTS

Kerly Hendrikson
info@klinkmann.ee
+372 5555 5768



YEAR ESTABLISHED

1993



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2,5mil



REGISTRY CODE

10383396

COMPANY DESCRIPTION

Klinkmann Group – technical distribution from Components to Solutions. Klinkmann is the leading industrial provider of automation and electrification solutions and services in Finland, Baltics and Russia+CIS. Klinkmann's technical focus areas comprise machine and production automation, industrial data communication and IoT as well as electrical panel components and energy solution technologies. Klinkmann offers solutions and support services which help our customers to improve their products and operations. Klinkmann employs over 250 professionals and technical experts, and distributes and supports the world leading manufacturers in its sales regions. The company has offices in Finland, the Baltic countries, Russia and other CIS countries. Klinkmann's strong technical service teams are committed to ensure the best consultation and solution maintenance for customer needs and delivering of certified customer trainings and support. Klinkmann Software Development Center – brings more value into applications.

Klinkmann's Development Center focuses in developing add-on communication and functional software modules for automation systems of the main international manufacturers, like Wonderware Schneider Electric, Rockwell Automation, Siemens and ABB. We manage various industrial communication protocols, wireless and IoT solutions as well as alarming, reporting and other special operational functions in the main automation environments.

INDUSTRIES

- Automation and control engineering
- Chemical industry
- Drive and gear engineering
- Electrical industry
- Furniture industry
- Mechanical engineering
- Plant engineering and construction
- Special purpose machinery manufacturing

SERVICES

- Wholesale of other machinery and equipment (NACE 4669)

RESOURCES

Machines

- Wonderware
- Rockwell Automation
- Unitronics
- Hirschmann

Software

- Wonderware

Aider OÜ

**WEB**

www.aider.ee

**YEAR ESTABLISHED**

2009

**ADDRESS**

Allika tee 12
Rae vald, Harju maakond
75312 Estonia

**NO. OF EMPLOYEES**

< 10 employees

**REVENUE**

< 5mil

**KEY CONTACTS****Henri Tabri**

henri@aider.ee

+372 512 6633

**REGISTRY CODE**

11725781

SERVICES

→ Wholesale of machine
tools (NACE 4662)

Mentum AS

**WEB**

www.balticoil.eu

**YEAR ESTABLISHED**

2010

**ADDRESS**

Mustamäe tee 4
Tallinn, Harju maakond
10621 Estonia

**NO. OF EMPLOYEES**

< 20 employees

**REVENUE**

< 10mil

**KEY CONTACTS****Rene Väli**

rene.vali@balticoil.eu

+372 673 7125

**EXPORT %**

43% export

**REGISTRY CODE**

11922547

COMPANY DESCRIPTION

Sales of Castrol industrial, automotive
and marine lubricants.

SERVICES

→ Wholesale of solid, liquid and
gaseous fuels and related
products (NACE 4671)

CERTIFICATES

→ ISO 9001:2008
→ ISO 14001
→ OHSAS 18000

CLE Baltic OÜ



WEB

www.clebaltic.com



YEAR ESTABLISHED

2002



ADDRESS

Sära 10
Rae vald, Harju maakond
75312 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 5mil



KEY CONTACTS

Elerin Rebane
info@clebaltic.ee
+372 780 3530



REGISTRY CODE

10848292

COMPANY DESCRIPTION

Tools and machines for
sheet metal industry

SERVICES

→ Agents involved in the sale of
machinery, industrial equipment,
ships and aircraft (NACE 4614)

FESTO OY AB

Eesti filiaal FIL



WEB

www.festo.ee



YEAR ESTABLISHED

1996



ADDRESS

A.H.Tammsaare tee 118b
Tallinn, Harju maakond
12918 Estonia



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 5mil



KEY CONTACTS

Frid Kaljas
info.ee@festo.com
+372 666 1560



REGISTRY CODE

10009108

COMPANY DESCRIPTION

Festo is a leading world-wide supplier
of automation technology and the
performance leader in industrial
training and education programs.
Our aim: maximised productivity and
competitiveness for our customers.

SERVICES

→ Wholesale of other machinery
and equipment (NACE 4669)

AS OPERAIL

**WEB**

operail.com/et/

**ADDRESS**

Metalli 3
Tallinn Harju maakond
10615 Estonia

**KEY CONTACTS****Peep Lass**

Sales Manager
+372 501 0643
peep.lass@operail.com

Raul Toomsalu

Chairman of the Board
+372 615 7600
info@operail.com

**YEAR ESTABLISHED**

2009

**NO. OF EMPLOYEES**

< 1000 employees

**REVENUE**

< 60mil

**REGISTRY CODE**

11575850

COMPANY DESCRIPTION

We are an international railway logistics company whose main areas of business are freight transport, rolling stock rental, and construction and maintenance. We have almost 150 years of experience on the railways. We serve clients throughout the 1520 mm-gauge railway network, from the Gulf of Finland to the Black Sea, and from the Baltic to the Sea of Japan.

INDUSTRIES

→ Railway and rail vehicles industry

SERVICES

- **MANUFACTURE OF RAILWAY LOCOMOTIVES AND ROLLING STOCK (NACE 3020)**
- **FREIGHT RAIL TRANSPORT (NACE 4920)**
- **REPAIR AND MAINTENANCE OF OTHER TRANSPORT EQUIPMENT (NACE 3317)**
Rail vehicle servicing and repair

CERTIFICATES

→ ISO 9001:2015

PLM Group



WEB

plmgroup.eu



ADDRESS

Väike-Paala 1
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Dmitri Aleksandrov

info@plmgroup.ee
+372 511 3752

Jan Lundström

jan.lundstrom@plmgroup.eu
+46 370 69 09 65



YEAR ESTABLISHED

2006



NO. OF EMPLOYEES

< 100 employees



REVENUE

< 30mil



REGISTRY CODE

11327030

COMPANY DESCRIPTION

PLM Group is Dassault Systèmes SOLIDWORKS authorized reseller. We offer software solutions for product lifecycle management, support and trainings. PLM Group is also a reseller of industry leading 3D printers.

SERVICES

- **Other information technology and computer service activities (NACE 6209)**
Software solutions and services for manufacturing and engineering companies. Additive manufacturing and 3D printing.
- **Business and other management consultancy activities (NACE 7022)**
- **Other education n.e.c. (NACE 8559)**
- **Computer consultancy activities (NACE 6202)**

MEC

Insenerilahendus OÜ

**WEB**

www.mec.ee

**ADDRESS**

Akadeemia tee 19-204
Tallinn, HAR 12618

**KEY CONTACTS****Kristjan Tabri**

Member of the Board
kristjan@mec.ee

**YEAR ESTABLISHED**

2002

**NO. OF EMPLOYEES**

< 20 employees

**REVENUE**

< 500k

**EXPORT %**

34% export

**REGISTRY CODE**

10903275

**OWNERS**

Kristjan Tabri

COMPANY DESCRIPTION

MEC is an engineering office focusing on naval architecture and on structural design and analysis of marine, offshore and industrial structures. MEC offers services from 3D design to advanced structural analysis including contact definitions, large deflections and material non-linearities.

INDUSTRIES

- Aerospace and aviation
- Apparatus engineering
- Mechanical engineering
- Marine engineering

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
Mechanical Engineering service focused on Marine and Offshore industry.

RESOURCES**Software**

- NX Nastran
- MAXSURF

CERTIFICATES

- ISO 9001:2015

ESTEN Group



WEB

www.estengroup.com/en/



ADDRESS

Mustamäe tee 4
Tallinn, Harju maakond
10621 Estonia



KEY CONTACTS

Kersti Vatter

Sales & Business Development
kersti.vatter@estengroup.com
+372 5662 3311



YEAR ESTABLISHED

2017



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

14243189

COMPANY DESCRIPTION

We group together the best mechanical engineering companies in Estonia from different areas: marine, offshore, mining, energy, food, automotive and many others.

We provide innovative machines and mechanical solutions in vast variety of areas to handle your engineering challenge.

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Automotive and vehicle construction
- Boiler, container and tank construction
- Building, agricultural and forestry machinery manufacturing
- Mechanical engineering
- Military engineering
- Mining and tunnel engineering
- Paper and printing machinery industry
- Plant engineering and construction
- Shipbuilding industry
- Special purpose machinery manufacturing

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
Mechanical Engineering service from design to finished product.

CERTIFICATES

- ISO 9001:2015
- ISO 9001:2008
- ISO 14001
- OHSAS 18000
- DNV-OS-C501
- OHSAS 18001
- ISO 10 006

Teamwork Engineering OÜ



WEB

www.twe.ee



ADDRESS

Kadaka tee 42F
Tallinn, Harju maakond
12915 Estonia



KEY CONTACTS

Meelis Viisileht

Member of the board
info@twe.ee
+372 511 0916



YEAR ESTABLISHED

2007



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 300k



EXPORT %

40% export



REGISTRY CODE

10725075

COMPANY DESCRIPTION

Teamwork Engineering is focused on offering different engineering solutions for manufacturing and industrial companies - mechanical engineering and assembly, gas systems design and industrial process piping design.

INDUSTRIES

- Boiler, container and tank construction
- Hydraulic and pneumatic industry
- Mechanical engineering
- Packaging industry
- Paper and printing machinery industry
- Plant engineering and construction
- Power generation and transmission industry
- Precision engineering, mechatronics and optics
- Special purpose machinery manufacturing

SERVICES

- Engineering activities and related technical consultancy (NACE 7112)

ESTEG OÜ

**WEB**

www.esteg.eu

**ADDRESS**

Kopli 25-339
Tallinn, Harju maakond
10412 Estonia

**KEY CONTACTS****Martin Vilist**

Member of the board
martin@esteg.eu
+372 525 4790

**YEAR ESTABLISHED**

2014

**NO. OF EMPLOYEES**

< 5 employees

**REVENUE**

< 300k

**EXPORT %**

5% export

**REGISTRY CODE**

12628258

COMPANY DESCRIPTION

ESTEG OÜ is a modern engineering company whose aim is to create innovative solutions and provide professional engineering services. Our main field of business is robotics, industrial engineering and product development. ESTEG is a member of the Estonian Machinery Industry and ESTEN Group.

INDUSTRIES

- Air conditioning, refrigeration and ventilation
- Apparatus engineering
- Mechanical engineering
- Military engineering
- Precision engineering, mechatronics and optics
- Special purpose machinery manufacturing

SERVICES


- Engineering activities and related technical consultancy (NACE 7112)

DoWisely OÜ


DoWisely
Knowledge Based Business


 **WEB**
www.dowisely.ee


 **YEAR ESTABLISHED**
2016

 **ADDRESS**
Tulika 19
Tallinn, Harju maakond
10613 Estonia

 **NO. OF EMPLOYEES**
< 5 employees

 **KEY CONTACTS**
Tõnis Ots
Member of the board
tonis.ots@dowisely.ee
+372 5650 9628

 **REVENUE**
< 25k

 **REGISTRY CODE**
12987611

COMPANY DESCRIPTION

Our aim is to help businesses explore new and modern tools and methods. We focus on things that help businesses save time and create more value with fast investment costs

INDUSTRIES

→ Mechanical engineering

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

RESOURCES

Software


→ Autodesk Inventor Professional
→ Vault Professional
→ Autocad

Windak OÜ

windak
GROUP

 **WEB**
www.windakgroup.com

 **YEAR ESTABLISHED**
2004

 **ADDRESS**
Paldiski mnt 245f
Harku vald, Harju maakond
76902 Estonia

 **REVENUE**
< 1mil

 **KEY CONTACTS**
Elari Tiimus
info@windakgroup.com
+372 655 9411

 **REGISTRY CODE**
11025871

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

Deck Engineering OÜ



WEB

www.deckengineering.ee



YEAR ESTABLISHED

2013



ADDRESS

Valukoja 7/2
Tallinn, Harju maakond
11415 Estonia



NO. OF EMPLOYEES

< 20 employees



REVENUE

< 2,5mil



KEY CONTACTS

Dmitri Jekimov
Member of the board
info@deck.ee
+372 5599 9324



EXPORT %

65% export



REGISTRY CODE

12457495

COMPANY DESCRIPTION

DECK Engineering is a multi-discipline Engineering and EPC company with extensive experience in the design and manufacturing of wide range of equipment for Oil&Gas, Offshore, Marine and Machine-building industries. Our experienced management and personnel execute projects from study phase through to completion covering all stages and providing exceptional support, as a consequence our conceptual engineering has strong practical influence.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

Saku Tehno Metall OÜ



WEB

www.sakutehno.ee



YEAR ESTABLISHED

2009



ADDRESS

Üksnurme tee 8
Saku, Harju maakond
75501 Estonia



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 10mil



KEY CONTACTS

Rene Tammis
rene.tammis@sakutehno.ee
+372 522 7485



EXPORT %

94% export



REGISTRY CODE

12130512

COMPANY DESCRIPTION

Steel structures design,
production and assembling

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

ACER SYSTEMS OÜ



WEB

www.tekvelt.eu



ADDRESS

Nõmme tee 74
Tallinn, Harju maakond
13418 Estonia



KEY CONTACTS

Kristo Vaher

Member of the board
info@tekvelt.eu
+372 524 5080



YEAR ESTABLISHED

2014



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 25k



REGISTRY CODE

12637990

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Boiler, container and tank construction
- Mechanical engineering

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**

MATERIALS

- Structural steel
- Case hardening/tempering steel
- Stainless steel (rust-proof V2A)
- Stainless steel (rust-proof V4A)
- Free-cutting/mild steel
- Tool steel
- Spring steel
- Cold extruding steel
- Cast steel
- Cast iron
- Aluminium and aluminium alloys
- Glass
- Wood/timber

Aramet OÜ



WEB

www.aramet.ee



ADDRESS

Väike-Ameerika 8-307
Tallinn, Harju maakond
10129 Estonia



KEY CONTACTS

Hendrik Ross

Mechanical Engineer
VII nr. 102069
hendrik@aramet.ee
+372 518 0415

Ingmar Roosileht

Mechanical Engineer
VII nr. 119655
ingmar@aramet.ee
+372 5628 7331



YEAR ESTABLISHED

2012



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 500k



EXPORT %

10% export



REGISTRY CODE

12296394

COMPANY DESCRIPTION

Aramet OÜ is a company which is mainly specialized in mechanical and industrial engineering. We also provide machine building as a full service - we organize the actual product on your site and provide on-site assembly, CE certification, warranty and full service for it.

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Mechanical engineering
- Precision engineering, mechatronics and optics
- Industrial Engineering

SERVICES

- Engineering activities and related technical consultancy (NACE 7112)
- Installation of industrial machinery and equipment (NACE 3320)

RESOURCES

Software

- Solid Edge Professional

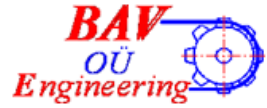
TECHNOLOGIES

- Industrial / On-site-assembly
- Mechanical engineering

CERTIFICATES

- Mechanical Engineer VII

BAV Engineering OÜ

**WEB**

www.bavengineering.com

**ADDRESS**

Kadaka pst.5
Tallinn, Harju maakond
10912 Estonia

**KEY CONTACTS****Andrus Varikmaa**

Member of the board
andrus@bavengineering.com
+372 5342 2665

**YEAR ESTABLISHED**

2001

**NO. OF EMPLOYEES**

< 5 employees

**REVENUE**

< 1mil

**EXPORT %**

97% export

**REGISTRY CODE**

10787159

COMPANY DESCRIPTION

OÜ BAV Engineering has operated since 2002. There are six people in the company, of who four are engineers with long work experience.

The main activities in fields of creating hot gas generators are:

1. Integrated design of wood fired power plants.
2. Design of scraping conveyors, belt conveyors, worm conveyors and screw conveyors.
3. Organization of the construction of self-designed equipment and the monitoring of projects. If necessary – also the installation of equipment at the client's location.
4. Design and construction of wood granules fuelled container boilers, with heating power of 150–250 kW.

SERVICES

→ **Engineering activities and related technical consultancy (NACE 7112)**

REVISMO OÜ



WEB

revismo.com



ADDRESS

Vabaõhumuuseumi tee 4-1
Tallinn, Harju maakond
13522 Estonia



KEY CONTACTS

Kristo Klementi

Member of the board
kristo@revismo.com
+372 5620 8289



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



EXPORT %

5% export



REGISTRY CODE

12463308

COMPANY DESCRIPTION

Revismo Engineering is an engineering company specializing in product development

Our main focus is aimed at developing and designing metal products and equipment, and our main objective is to provide professional engineering and technology support to our clients.

We have a team of extremely capable engineers who relish working on various problems and solutions, and hold degrees from the Tallinn University of Technology's Faculty of Mechanical Engineering in the product development speciality. In addition, we employ a product designer who graduated from the Academy of Arts.

SERVICES

→ Engineering activities and related technical consultancy (NACE 7112)

CERTIFICATES

→ ISO 9001:2015

Insero OÜ

insero

**WEB**

www.insero.ee

**ADDRESS**

Tulika 15/17
Tallinn, Harju maakond
10613 Estonia

**KEY CONTACTS****Oliver Mets**

Member of the board
info@insero.ee
+372 622 9505

**YEAR ESTABLISHED**

2012

**NO. OF EMPLOYEES**

< 10 employees

**REVENUE**

< 500k

**EXPORT %**

85% export

**REGISTRY CODE**

12310289

COMPANY DESCRIPTION

Insero OÜ is a privately held company founded in Tallinn in 2012. We are engaged in mechanical engineering and design development.

The company started its activities by digitizing drawings and offering simple design solution. In the summer of 2013 Insero OÜ applied for the start-up grant issued by EAS to obtain a SolidWorks license to be able to offer more complex design solutions. It resulted in the increase of capacity and the complexity and allowed us to expand Scandinavian markets. Our team has extensive expertise in designing various equipment and steel structures according to the customers' needs and requirements. Over the years our collective has grown steadily and we have integrated Autodesk Inventor in our designing process.

SERVICES

→ **Engineering activities and related technical consultancy (NACE 7112)**

Seltec OÜ

SELTEC

**WEB**

www.seltec.ee

**ADDRESS**

Tartu 16
Viljandi, Viljandi maakond
71004 Estonia

**KEY CONTACTS**

Liisi Tamre
info@seltec.ee
+372 504 9451

**YEAR ESTABLISHED**

2015

**NO. OF EMPLOYEES**

< 5 employees

**REVENUE**

< 50k

**EXPORT %**

3% export

**REGISTRY CODE**

12793394

COMPANY DESCRIPTION

welding production coordination, supervision of welding production, elaboration of quality management systems (EN 1090, EN ISO 3834, EN 15085, EN ISO 9001, EN ISO 14001, OHSAS 18001)

SERVICES

→ **Engineering activities and related technical consultancy (NACE 7112)**

Comatec Estonia OÜ



WEB

www.comatec.fi/ee



ADDRESS

Laki 15-511
Tallinn, Harju maakond
10621 Estonia



KEY CONTACTS

Esko Aura

Department Manager / Sales
esko.aura@comatec.ee
+372 5670 6120

Tõnis Tiedemann

Team Leader / Member of Board
tonis.tiedemann@comatec.ee
+372 5685 0845



YEAR ESTABLISHED

2011



NO. OF EMPLOYEES

< 10 employees



REVENUE

< 300k



EXPORT %

14% export



REGISTRY CODE

12062029

COMPANY DESCRIPTION

Mechanical -, electrical - and automation engineering services

INDUSTRIES

- Automation and control engineering
- Drive and gear engineering
- Electrical industry
- Mechanical engineering
- Paper and printing machinery industry
- Precision engineering, mechatronics and optics

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
Mechanical -, electrical - and automation engineering services

RESOURCES

Software

- Solidworks
- CATIA
- AutoCAD
- CADS

CERTIFICATES

- ISO 9001:2015

SCALEUPX OÜ

SCALEUPX

**WEB**

scaleupx.ee

**ADDRESS**

Marja 9
Tallinn, Harju maakond
10617 Estonia

**KEY CONTACTS****Alar Jõgi**

Manager
alar.jogi@scaleupx.ee
+372 5340 0522

**YEAR ESTABLISHED**

2018

**NO. OF EMPLOYEES**

< 10 employees

**REGISTRY CODE**

14495086

COMPANY DESCRIPTION

ScaleupX provides turn-key technical solutions and equipment as well engineering services

Team members are all experienced in Oil & Gas, Marine, Wind & Industrial sectors.

Customers of ScaleupX are often technology suppliers or end users, who are quite often in a situation where standard technological products are not sufficient to solve simple or complex obstacles.

With high levels of collaboration between customer and professional team, ScaleupX will find a suitable technical solution. Agile and flexible approach enables ScaleupX to provide concept design, full engineering or complete turn-key solutions: Project Management, Engineering, Procurement, Construction and Installation. Good Partner whether you need a new solution, to upgrade and modify existing systems or require new additions (add-ins).

Feel free to contact us and together we will find a solution!

INDUSTRIES

- Apparatus engineering
- Automation and control engineering
- Boiler, container and tank construction
- Mechanical engineering
- Military engineering
- Mining and tunnel engineering
- Paper and printing machinery industry
- Power generation and transmission industry
- Shipbuilding industry
- Special purpose machinery manufacturing

SERVICES

- **Engineering activities and related technical consultancy (NACE 7112)**
- **Manufacture of metal structures and parts of structures (NACE 2511)**

RESOURCES**Software**

- SOLIDWORKS
- INVENTOR
- ANSYS
- SOLIDWORKS PDM

TECHNOLOGIES

- Mechanical engineering
- Hydraulic engineering
- Apparatus engineering
- Pneumatic engineering
- Handling technology
- Mechanical assembly
- Electromechanical assembly
- Industrial / On-site-assembly
- Measuring / testing
- Rapid prototyping (general)

Estflow Consulting OÜ



 **WEB**
estflow.ee

 **ADDRESS**
Narva mnt 9
Tartu, Tartu maakond
51009 Estonia

 **KEY CONTACTS**
Marti Jeltsov
info@estflow.ee
+372 5836 3388

 **YEAR ESTABLISHED**
2014

 **NO. OF EMPLOYEES**
< 5 employees

 **REVENUE**
< 25k

 **REGISTRY CODE**
12628560

COMPANY DESCRIPTION

Engineering consulting in the field of computational modeling and simulation. Estflow provides high-fidelity multi-physics simulations in support of product design, optimization and analysis. Application fields include but are not limited to heat transfer, hydrodynamics, aerodynamics, multi-phase flows, combustion.

INDUSTRIES

- Aerospace and aviation
- Air conditioning, refrigeration and ventilation
- Automotive and vehicle construction
- Boiler, container and tank construction
- Clean room technology
- Information technology (hardware)
- Mechanical engineering
- Military engineering
- Power generation and transmission industry
- Shipbuilding industry

SERVICES

- **Other research and experimental development on natural sciences and engineering (NACE 7219)**
CAE, CFD, FEM - simulations of flow, heat and structures
- **Engineering activities and related technical consultancy (NACE 7112)**
Computational Fluid Dynamics (CFD) - We use modeling and simulation (M&S) of problems that involve fluid flow, particle motion, heat transfer to produce valuable data to for Our customers designing and analyzing their products and processes. Computer simulation is faster, more useful and cheaper than physical testing.
- **Technical testing and analysis (NACE 7120)**
Prototyping and analysis of products and processes using Computer Aided Engineering (CAE)
- **Business and other management consultancy activities (NACE 7022)**
Consultancy on computer modeling and simulation (M&S) projects management

RESOURCES

Software

- Star-CCM+ - A complete multidisciplinary tool for the simulation of products and designs operating under real-world conditions

IMECC OÜ

IMECC

Innovative Manufacturing Engineering
Systems Competence Centre



WEB

www.imecc.ee



ADDRESS

Teaduspargi 8
Tallinn, Harju maakond
12618 Estonia



KEY CONTACTS

Jüri Riives
info@imecc.ee
+372 501 0107



YEAR ESTABLISHED

2009



NO. OF EMPLOYEES

< 20 employees



REGISTRY CODE

11698512



COMPANY DESCRIPTION

IMECC is offering high-tech solutions and engineering support to help to increase sustainability and competitiveness of companies. IMECC offers: production and automation consulting, incl. using LEAN, cost efficiency, measuring and monitoring production processes, software solutions for planning, exchange contacts and finding partner-companies from Estonia, project funding and grant applications

SERVICES

- **Other research and experimental development on natural sciences and engineering (NACE 7219)**
- **Business and other management consultancy activities (NACE 7022)**

Iigus OÜ



WEB

www.igus.ee



ADDRESS

Lõõtsa 4a
Tallinn, Harju maakond
11415 Estonia



KEY CONTACTS

Andrei Visnevski
info@igus.ee
+372 5667 5600



YEAR ESTABLISHED

2013



NO. OF EMPLOYEES

< 5 employees



REVENUE

< 1mil



REGISTRY CODE

12555625

COMPANY DESCRIPTION

igus® GmbH produces machine elements made of high-performance plastics, which are used in the field of motion and are characterised by a long service life and low maintenance (lubrication-free). This reduces costs and increases productivity. The product portfolio includes over 100,000 solutions from stock, which are completed by systems and services. The innovative power of igus® is reflected in hundreds of new products and solutions every year.

igus® products are tested intensively to allow specific predictions about service life in a variety of applications. All products and solutions can be simulated and configured online. In addition, we will provide you with samples for your own tests. Delivery is fast and with minimum order quantities.

INDUSTRIES

- Machine tool manufacturing
- Mechanical engineering
- Precision engineering, mechatronics and optics

SERVICES

- **Manufacture of other plastic products (NACE 2229)**
- **Manufacture of other electronic and electric wires and cables (NACE 2732)**
- **Manufacture of bearings, gears, gearing and driving elements (NACE 2815)**

MATERIALS

- High performance plastic

CERTIFICATES

- ISO 9001:2008
- ISO-TS 16949:2009

Eesti Mehaanika- inseneride Liit MTÜ

EMIL



WEB

www.emil.ee



YEAR ESTABLISHED

1997



ADDRESS

Ehitajate tee 5
Tallinn, Harju maakond
19086 Estonia



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

80035395



KEY CONTACTS

Aigar Hermaste

info@emil.ee
+372 620 3269

COMPANY DESCRIPTION

Eesti Mehaanikainseneride Liit (EMIL) on eraõiguslik juriidilise isikuna tegutsev Eesti Vabariigi mehaanikainsenere koondav ühendus. Ta ühendab mehhanotehnika valdkonna kutseühendusi, seltse, ühinguid, ettevõtteid, haridusasutusi ja nende teaduskondi ning muid mehaanikainseneride organisatsioone.

SERVICES

→ **Other professional, scientific and technical activities n.e.c. (NACE 7490)**

Est Metrology OÜ

Est Metrology



WEB

facebook.com/
Est-Metrology



YEAR ESTABLISHED

2019



KEY CONTACTS

Kalvi Paltsmar

Laser tracker measurment.
estmetrology@gmail.com
+372 5692 8601



NO. OF EMPLOYEES

< 5 employees



REGISTRY CODE

14435486



OWNERS

Kalvi Paltsmar
Lauri Luigas

Lauri Luigas

Laser tracker measurment.
estmetrology@gmail.com
+372 502 2890

COMPANY DESCRIPTION

Small and large scale measurement with laser tracker tehnology. Quality control.

INDUSTRIES

→ Measurement and control technique, laboratory equipment

SERVICES

→ **Other professional, scientific and technical activities n.e.c. (NACE 7490)**
Quality control measurements.

Hansavest Rental OÜ

**WEB**

www.hansavest.com

**ADDRESS**

Suur-Jõe 46a
Pärnu, Pärnu maakond
80010 Estonia

**KEY CONTACTS****Janek Sirg**

Member of the board
janek@hansavest.com
+372 5646 8559

**YEAR ESTABLISHED**

2005

**REVENUE**

< 10mil

**EXPORT**

10% export

**REGISTRY CODE**

11134577

COMPANY DESCRIPTION

Hansavest team has a long-time experience in the market of personnel for metal-working sector.

We are the first and the only company in Estonia, whose candidates pass thorough inspection and tests in a specially equipped classroom. Currently we can provide you with MMA/MIG/MAG and TIG welders.

SERVICES

→ **Activities of employment placement agencies (NACE 7810)**

Finesta Baltic OÜ



WEB

www.finesta.ee



ADDRESS

Tartu mnt 84a-45
Tallinn, Harju maakond
10112 Estonia



KEY CONTACTS

Heikki Maki

info@finesta.ee
+372 680 6232



YEAR ESTABLISHED

2008



NO. OF EMPLOYEES

< 50 employees



REVENUE

< 20mil



REGISTRY CODE

11516178

COMPANY DESCRIPTION

Finesta has been operating since 2008 and has grown to become one of the biggest providers of temporary staff, recruitment services and personnel consultations in the Baltic States. Besides Estonia, we also have representatives in Latvia, Lithuania, Finland and Switzerland.

We believe that success is built by people, and our mission is to bring the best employees and the best employers together. Not only do we try, but we also guarantee that we will find the right people for the right positions at the right time. In the broadest sense, working with the right people is the key to success.

Our values:

- consideration and individuality, because we believe in people
- trustworthiness, because we keep our promises and exceed expectations
- professionalism, because we know and follow the legislation, existing contracts and good practices

INDUSTRIES


- Electrical industry
- Power generation and transmission industry


SERVICES


- **Temporary employment agency activities (NACE 7820)**

Tartu Kutsehariduskeskus



 **WEB**
khk.ee

 **ADDRESS**
Kopli 1
Tartu, Tartu maakond
50115 Estonia

 **KEY CONTACTS**
Ülo Ramp
Tehnika osakonna juhataja
ylo.ramp@khk.ee
736 1971

 **YEAR ESTABLISHED**
1922

 **NO. OF EMPLOYEES**
< 500 employees


 **REGISTRY CODE**
75024308


SERVICES


→ Technical and vocational secondary education (NACE 8532)

Tallinna Tehnikakõrgkool



 **WEB**
khk.ee

 **ADDRESS**
Kopli 1
Tartu, Tartu maakond
50115 Estonia

 **KEY CONTACTS**
Ülo Ramp
Tehnika osakonna juhataja
ylo.ramp@khk.ee
736 1971

 **YEAR ESTABLISHED**
1922

 **NO. OF EMPLOYEES**
< 500 employees

 **REGISTRY CODE**
75024308

SERVICES

→ Technical and vocational secondary education (NACE 8532)

Tallinna Lasnamäe Mehaanikakool

**WEB**

www.tlmk.ee

**ADDRESS**

Uuslinna 10
Tallinn, Harju maakond
11415 Estonia

**KEY CONTACTS****Enn Helemäe**

Head of Metal specialities
enn.helemae@mehaanikakool.ee
6360119

**YEAR ESTABLISHED**

1971

**NO. OF EMPLOYEES**

< 100 employees

**REGISTRY CODE**

70003767

COMPANY DESCRIPTION

Tallinn Lasnamäe School of Mechanics is a national vocational school, established on September 1, 1971. Formerly a "Dvigatel" plant staff training school has developed into a regional vocational education institution with modern learning opportunities for initial vocational and continuing education. Tallinn Lasnamäe School of Mechanics is the only vocational school in Estonia, as a certified welding training center and has the right to issue welding certificates, in accordance with the rules DVS 1191 and DVS 1192. The school has been recognized as a vocational training center in all the curriculum groups by professional associations conducting invitation examinations.

SERVICES

→ **Technical and vocational secondary education (NACE 8532)**

Tallinna Tehnikaülikooli

Eesti Mereakadeemia



WEB

www.ttu.ee/mereakadeemia



ADDRESS

Kopli 101
Tallinn, Harju maakond
11712 Estonia



KEY CONTACTS

Terje Viertek
emera@ttu.ee
+372 613 5500



YEAR ESTABLISHED

1918



NO. OF EMPLOYEES

< 200 employees



REGISTRY CODE

74000323

COMPANY DESCRIPTION

MAIN RESEARCH AREAS and POSSIBLE COOPERATION POINTS: (1) naval architecture and hydrodynamics: model tests (resistance, seakeeping, roll decay, dynamic stability, streamline, LCG optimization, wedge), design (concept design analysis and optimisation, CFD calculations, computational stability calculations, determination of design category and main characteristics, design, rendering and modelling services, FEM structural assessment), materials laboratory (accelerated ageing, fatigue, flexural and tensile test of materials in temperature, microscopic analysis, precision weighing and density determination, portable determination of material thickness and hardness, ultrasonic thickness measurement and composite bond testing, temperature, moisture and humidity measurements); (2) Ships' engineering: ship's powerplant and auxiliary machinery, steam and gas turbines, computer aided ship design, seamanship and ship maintenance; (3) Refrigeration technology: construction and operation, conditioning facilities, refrigerating control equipment and automatic control, heat engineering, mounting and repairing of refrigeration systems.

SERVICES

→ **Technical and vocational secondary education (NACE 8532)**

Tallinna Tehnikaülikooli Mehaanika ja tööstustehnika instituut



TALLINNA TEHNIKAÜLIKOOL
MEHAANIKA JA TÖÖSTUSTEHNICA INST



WEB

[www.ttu.ee/instituut/
mehaanika-ja-
toostustehnika-instituut/](http://www.ttu.ee/instituut/mehaanika-ja-toostustehnika-instituut/)



ADDRESS

Ehitajate tee 5
Tallinn, Harju maakond
19086 Estonia



KEY CONTACTS

Kristo Karjust
+372 620 3260
kristo.karjust@ttu.ee



YEAR ESTABLISHED

1918



NO. OF EMPLOYEES

< 200 employees



REGISTRY CODE

74000323

SERVICES

→ **Technical and vocational secondary education (NACE 8532)**

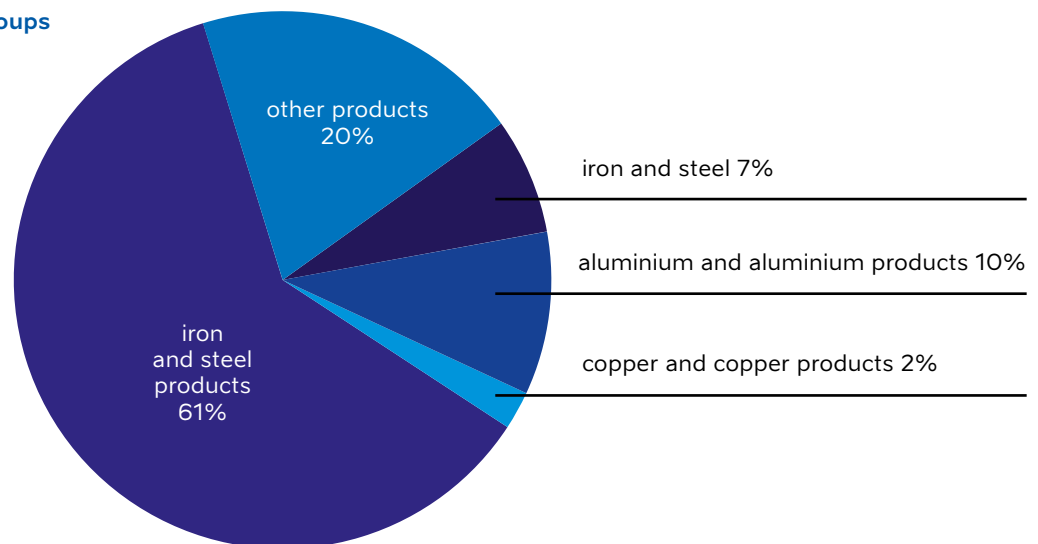
Sector overview

MANUFACTURE OF METAL AND METAL PRODUCTS

The metal industry is involved in several fields, such as manufacture and construction of machinery and equipment. The metal industry employs more than 14,000 people in Estonia, making it one of the largest industries after the timber industry and next to the food industry. More than 1,300 companies operate in the industry. The metal industry is concentrated in Tallinn and its vicinity (60% of the workforce), and in Ida-Viru and Tartu Counties (about a tenth of the workforce). Larger companies are Ruukki Products AS (metal products, construction structures), AS Saku Metall Allhanke Tehas (thin sheet metal products, elevators), Fortaco Estonia AS, OÜ Marketex Offshore Constructions, AS Remeksi Keskus (metal structures), AS ESTANC (containers), AS Metaprint (manufacturing of metal packaging), HANZA Mechanics Narva AS, AS FAVOR, AQ Lasertool OÜ (metal processing) and ETS NORD AS (ventilation equipment).

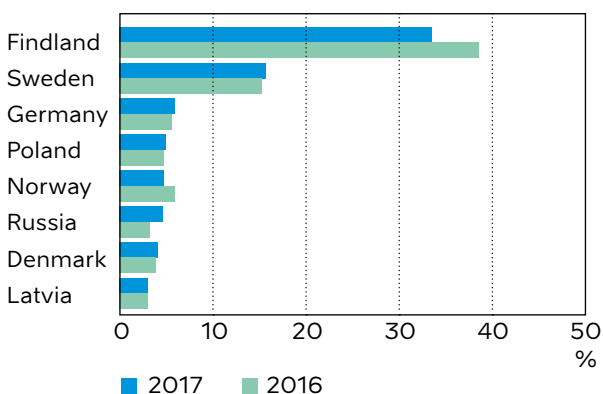
Main export commodity groups

Goods of Estonian origin
Source: Statistics Estonia



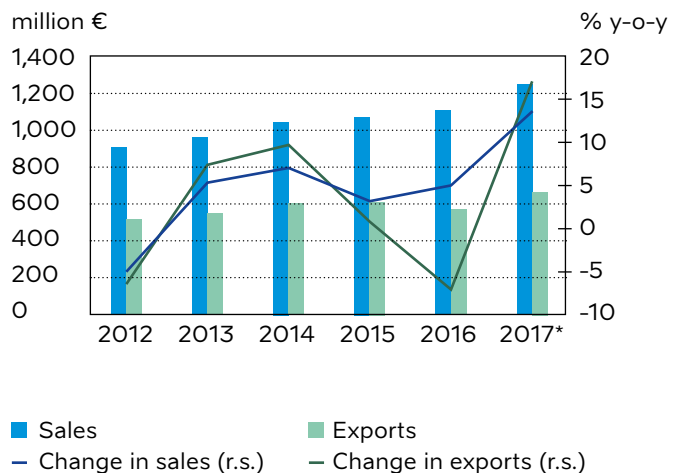
Exports of goods of Estonian origin by main target countries

Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia

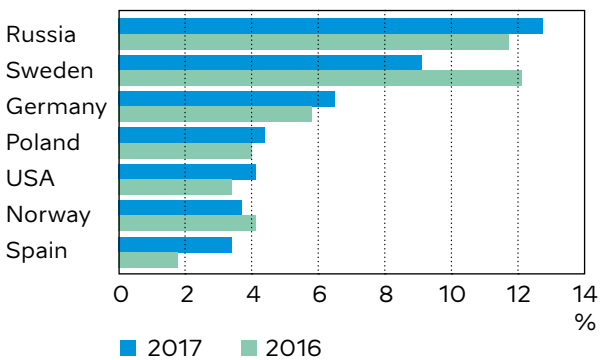


MANUFACTURE OF MACHINERY AND EQUIPMENT

There are nearly 200 small and medium-sized machinery and equipment manufacturers operating in Estonia. The largest engineering industry companies are AS Hekotek (woodworking equipment), OÜ Palmse Mehaanikakoda, Oniar OÜ (timber trailers, log lifts), AS Sami (construction lifts, forestry machinery), AS Tech Group (production automation equipment, production lines), OÜ Technobalt Eesti (conveyer systems), AS Finmec, AS Rauameister (handling and lifting equipment and parts thereof), Interconnect Product Assembly AS (industrial equipment, industrial electronics), OÜ PMT (different equipment for the engineering industry), Sveba-Dahlen Baltic OÜ (food industry equipment), AS Psmel Eesti (assembly systems) and Metos AS (industrial kitchen equipment). However, the sector is dominated by smaller companies. Larger companies are located in Tallinn and Harju County, but the engineering industry is represented in almost every region of Estonia.

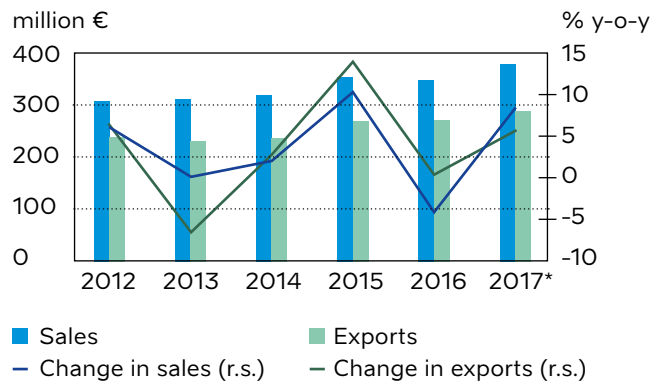
Exports by main target countries

Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia

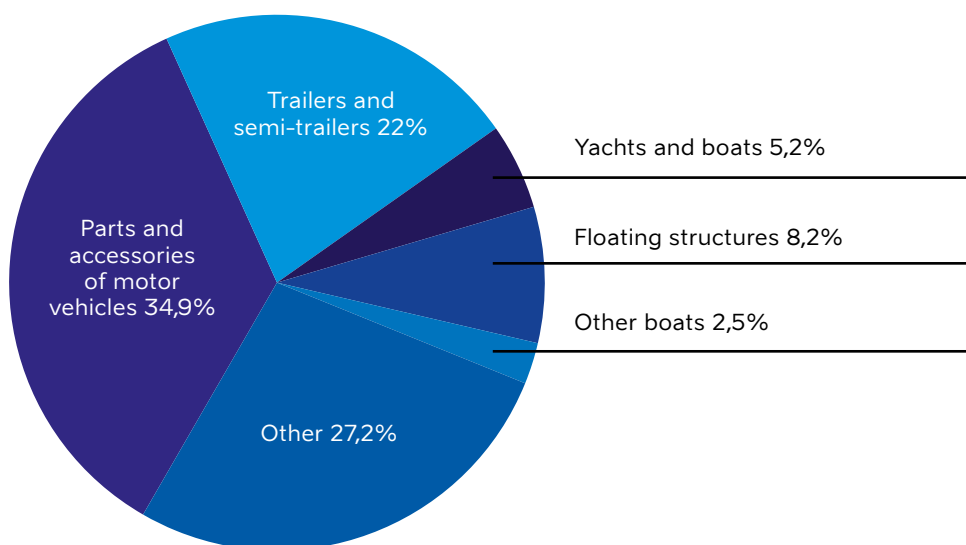


MANUFACTURE OF MEANS OF TRANSPORT

There are over 150 manufacturers of means of transport in Estonia. The largest are PKC Eesti AS (wiring harnesses for the car industry), AS Norma (car safety systems, seat belts), Stoneridge Electronics AS (electronic equipment for the car industry), AS Fors MW (timber trailers, cranes), AS Respo Haagised, OÜ Birger and AS Bestnet (trailers), OÜ Tarmetec (car accessories), Universal Industries OÜ (silencers), Baltic Workboats AS (aluminium boats), AS Luksusjaht (plastic yachts and motor boats). Many shipbuilding and repair companies are included under repair of machinery and equipment, such as several subsidiaries of BLRT Grupp AS. Larger companies are concentrated mainly in Tallinn and Harju County (two thirds of the workforce in the sector), whereas Tartu County and Saare County are also quite significant.

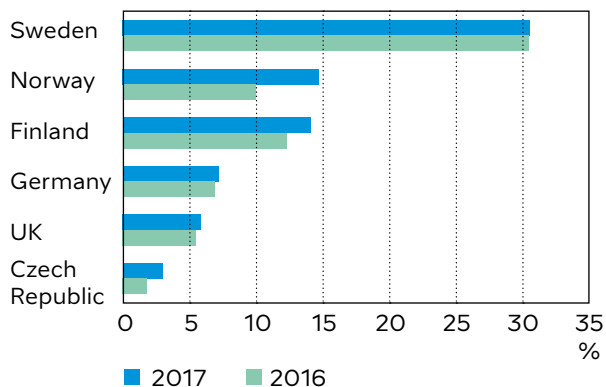
Main export commodity groups

Goods of Estonian origin
Source: Statistics Estonia



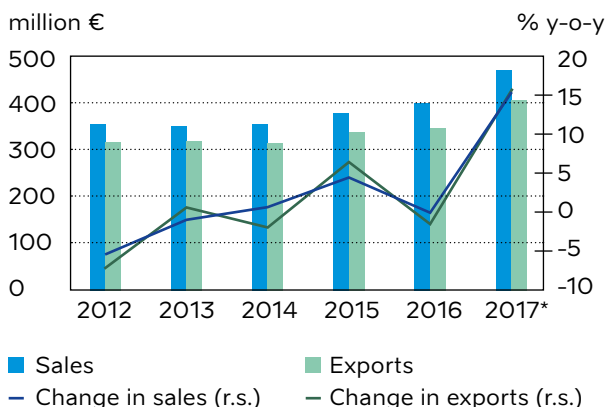
Exports by main target countries

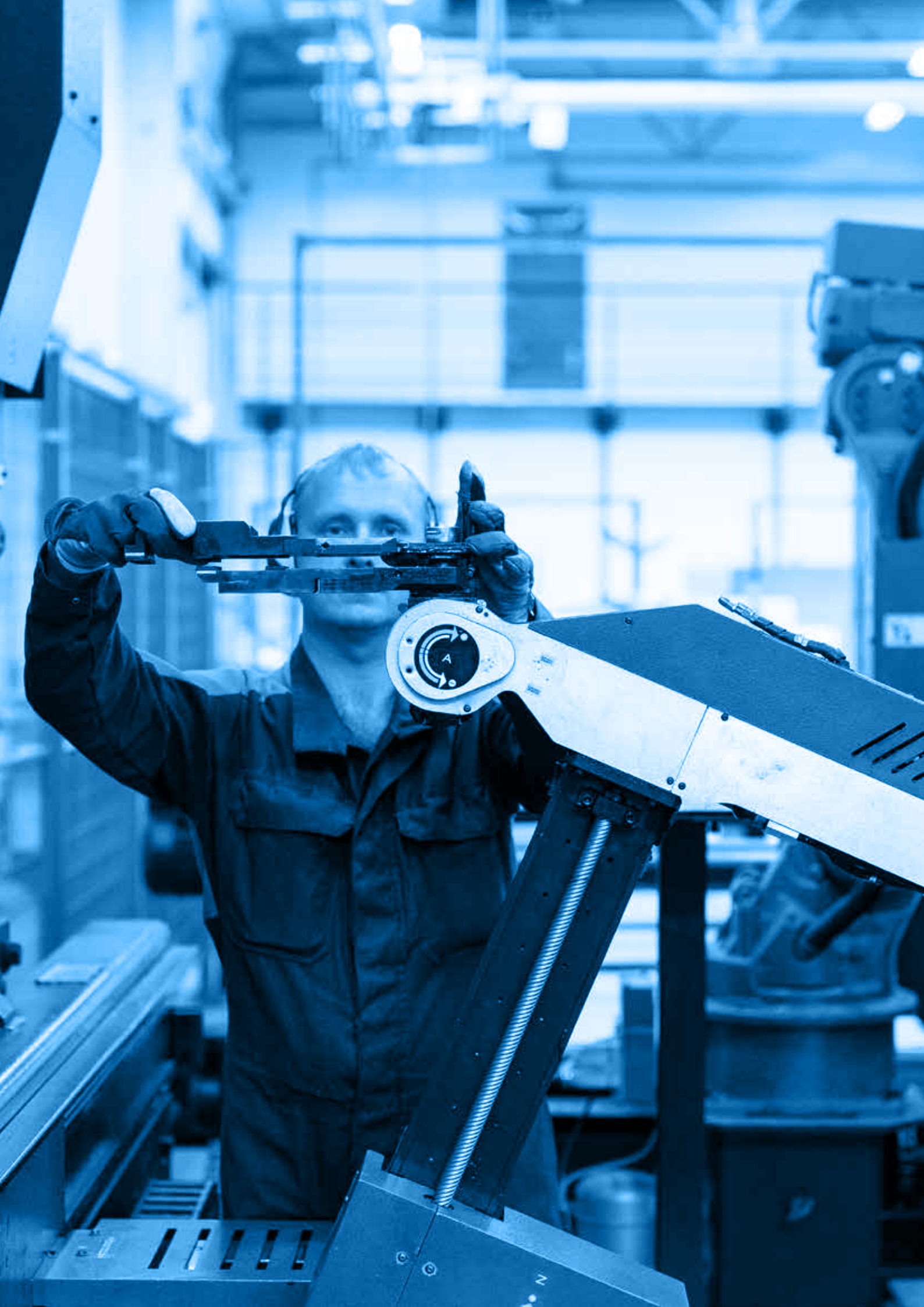
Source: Statistics Estonia



Sales and exports

Source: Statistics Estonia







FEDERATION OF ESTONIAN
ENGINEERING INDUSTRY

INDUSTRYESTONIA.COM
EMLIIT.EE



European Union
European Regional
Development Fund



Investing
in your future